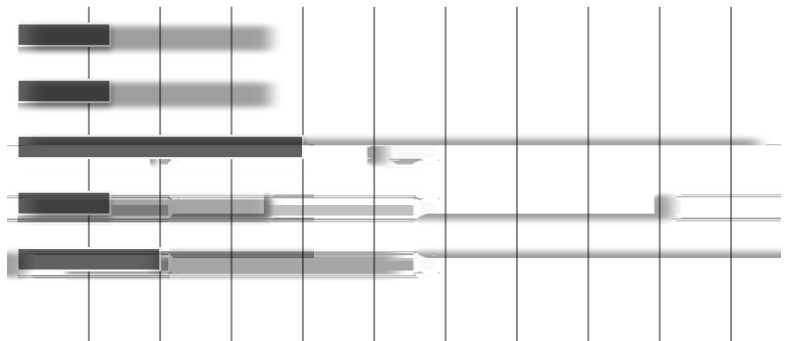




All projects	71%	0%	29%	71%
Multifamily Residential	62%	0%	38%	62%
Manufacturing	67%	7%	27%	60%
Retail, Warehouse, Lodging	56%	0%	44%	56%
K-12 School	43%	7%	50%	36%
Private Office	1%	6%	53%	35%
Public Building	36%	7%	57%	29%
Higher Education	36%	14%	50%	21%
Highway	45%	27%	27%	18%
Water/Sewer	31%	15%	54%	15%
Hospital	21%	14%	64%	7%
Power	25%	25%	50%	0%
Other Transportation (e.g., transit, rail, airport)	9%	18%	73%	-9%
Federal (e.g., VA, GSA, USACE, NAVFAC)	8%	42%	50%	-33%

*Relative difference between members of High and Low end of the spectrum*





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