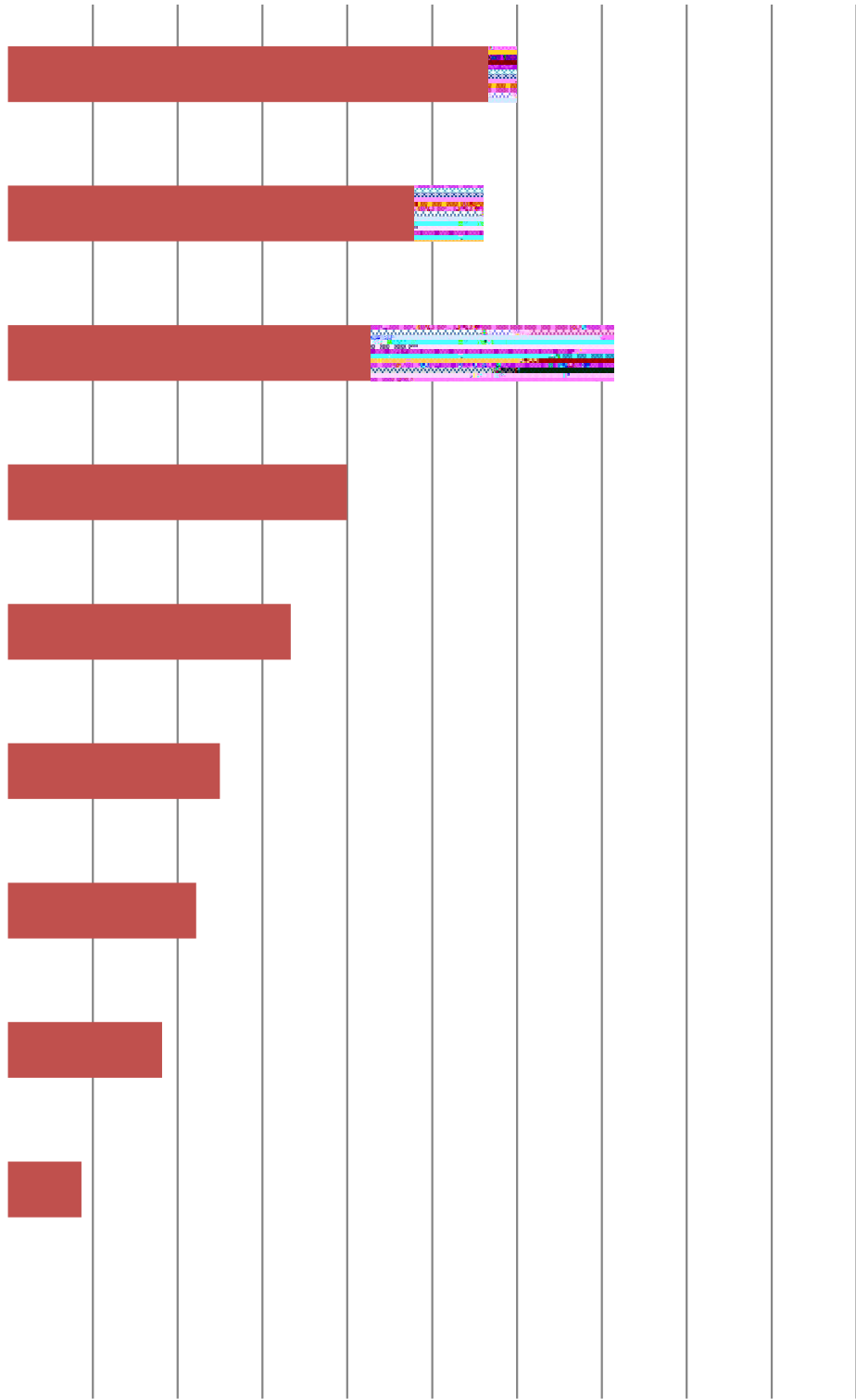


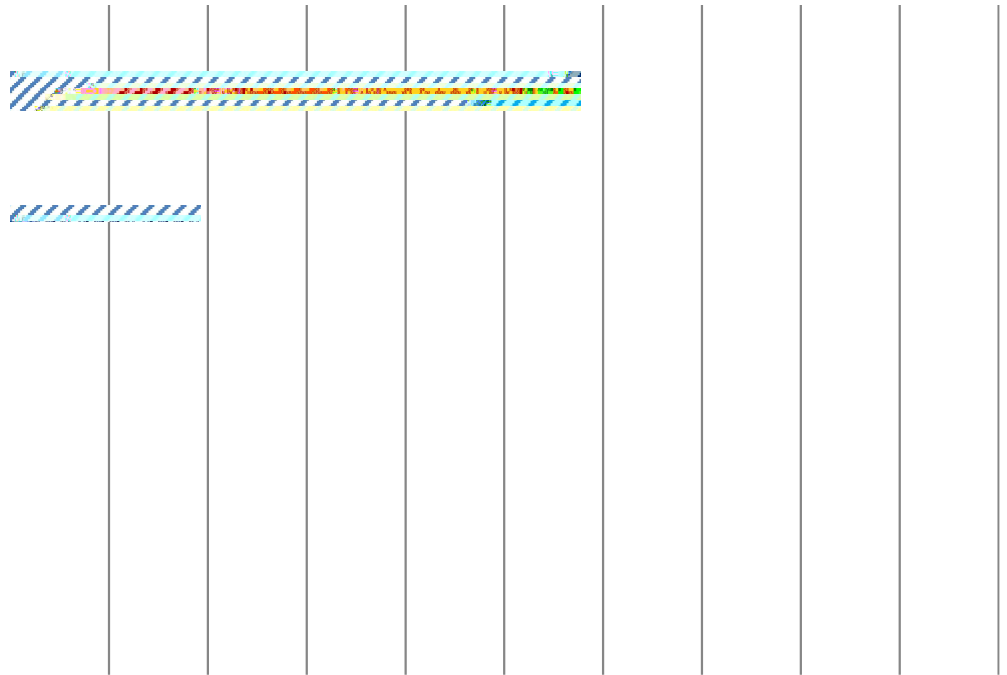
# **2018 Workforce Survey Results**

**3. What has been your firm's experience this year in filling the following types of salaried positions?**





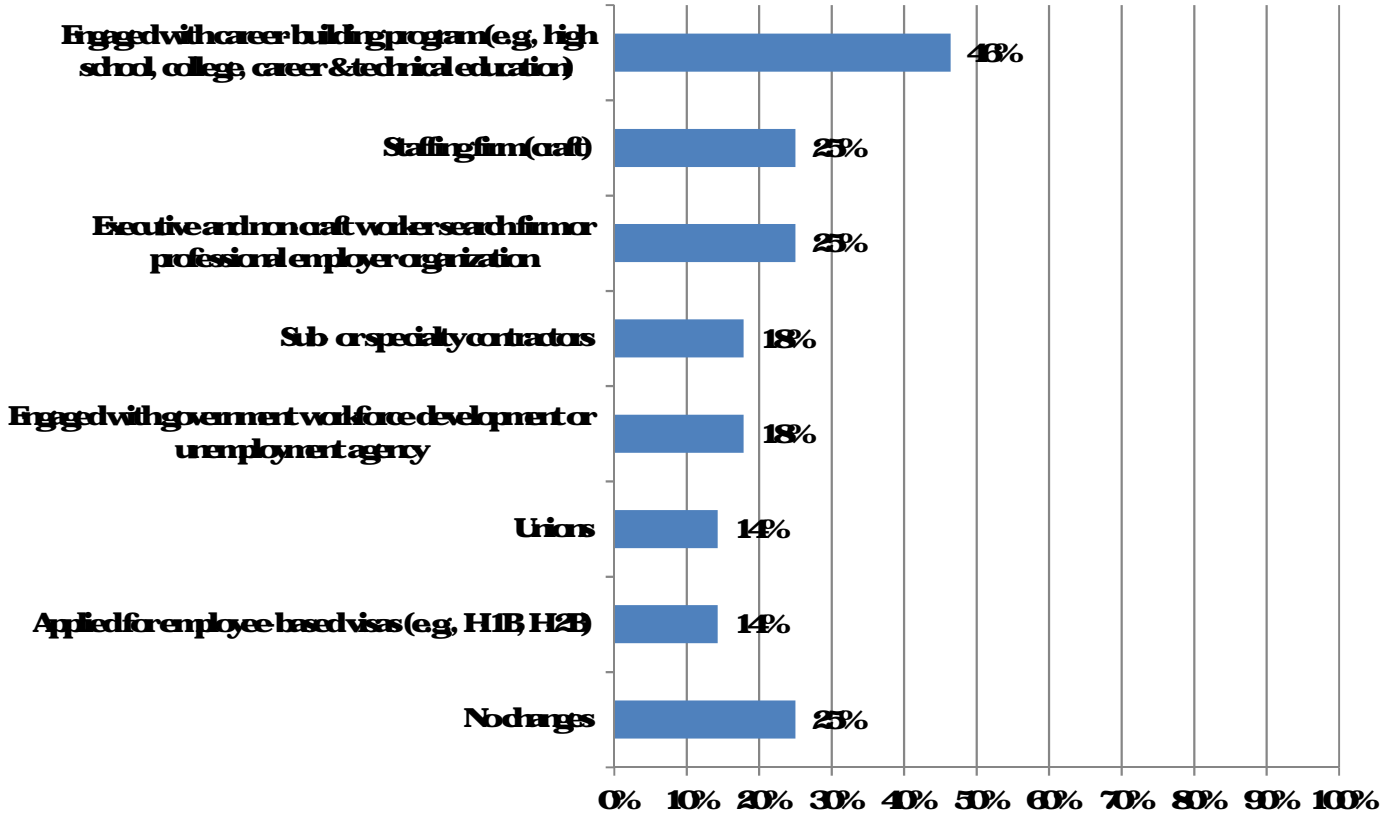
**5. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months?**



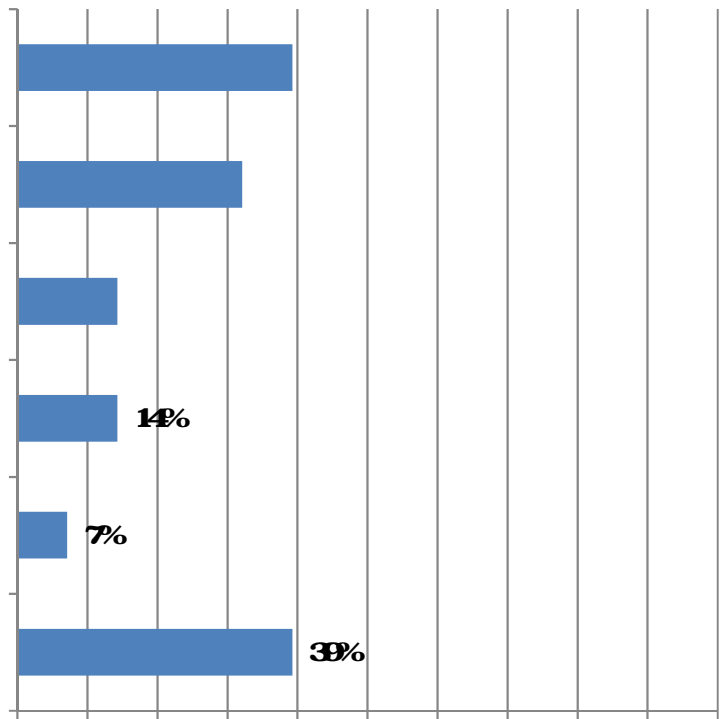
**6. How would you rate the adequacy of the local pipeline for supplying craft personnel who are**



**9. Has your firm added or increased use of the following to provide workers in the past year? (Totals may add to more than 100% as respondents could make more than one answer.)**



**10. Has your firm made changes in hiring training or scheduling to address worker or skill shortages in the past year? (Totals may add to more than 100% as respondents could make more than one answer.)**



**11. Has your firm adopted or increased use of the following to replace workers or skills? (Totals may add to more than 100% as respondents could mark more than one answer.)**

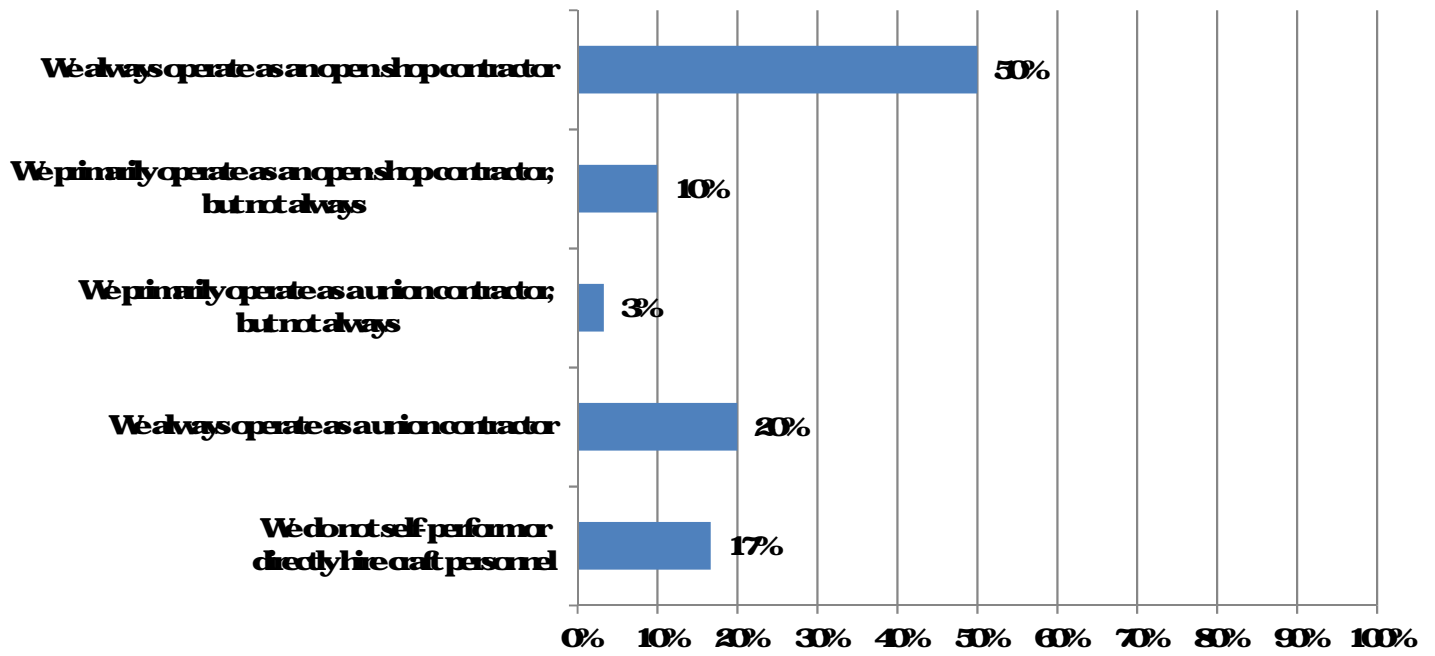
**12. If your firm is experiencing staffing challenges, how would you describe the impact on your projects? (Totals may**

**13. If your firm is experiencing staffing challenges, how would you describe the impact on your company's safety and health program or performance? (Totals may add to more than 100% as respondents could make more than one answer.)**

**14. Please indicate which of the following types of construction projects your firm performs. (Totals may add to more than 100% as respondents could make more than one answer.)**



**15. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**



**16. How many total employees does your firm employ at all of its locations?**

**17. Estimate the total dollar amount of work your firm performed during the past 12 months**

**18 What percent of your employees are in each of these categories?**

