# 2020 Construction Outlook Survey Results
# Midwestern Region

*Total Responses: 179 (out of 956 total). Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

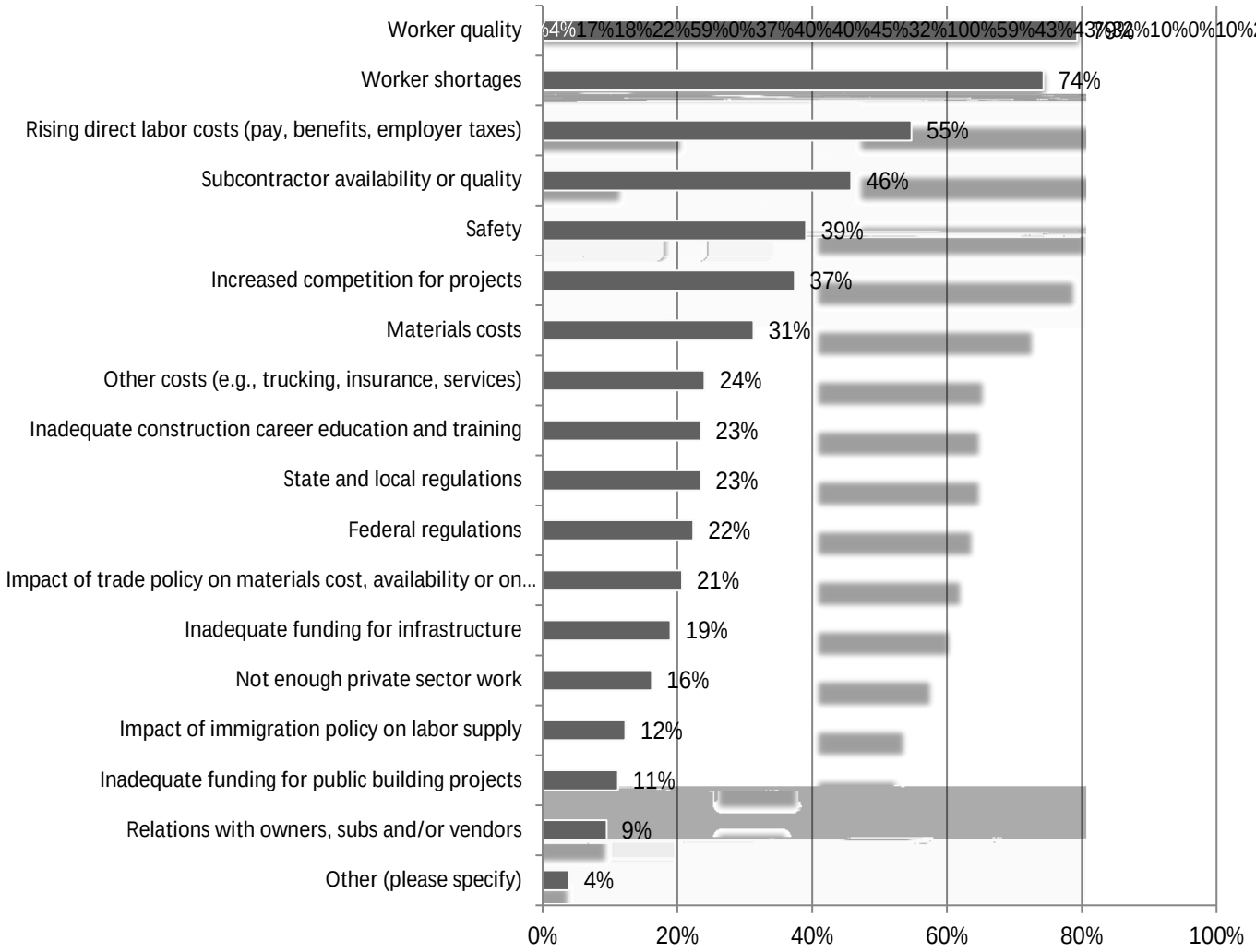
**1. Compared to 2019, do you expect the available dollar value of projects you compete for in 2020 to be (answer for**

| | | | | | | |
|---|---|---|---|---|---|---|
| | | **38%** | **8%** | **54%** | **29%** | **25%** |

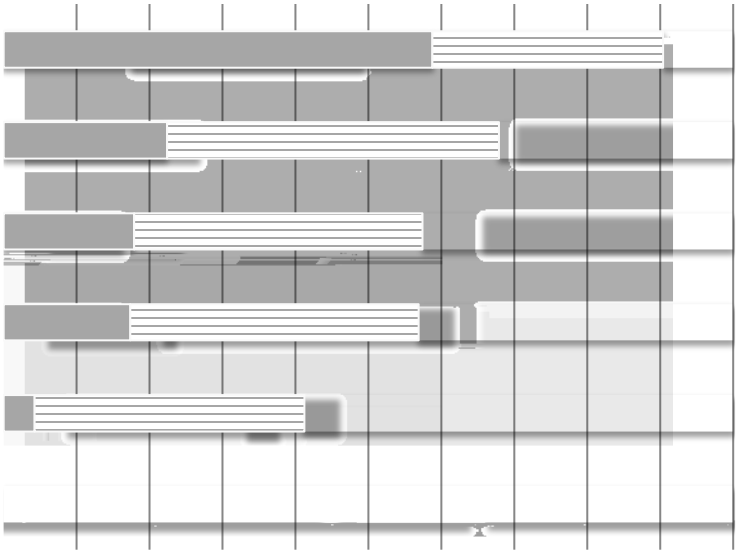
**7. If your firm is experiencing staffing challenges, how would you describe the impact on your projects? (mark all that apply)**

**8. In the last year, what has your firm done to invest in the training and development of skilled labor/q/qengemat pr8.8**

**10. What are your biggest concerns for 2020 (mark all that apply)?**




**11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply)**



**12. What change do you expect in 2020 in the number of your firm's projects that involve Building Information Modeling (BIM)?**

**13. What is your firm using BIM for? (mark all that apply)**

**14. Does your firm use any of the following to collaborate with project partners (mark all that apply)?**

**15. What business or IT functions does your firm outsource or plan to outsource to a technology provider? (mark all that apply)**

**16. Approximately what percent of your firm's gross annual revenue is spent on IT?**

**17. Compared to 2019, how will your firm's 2020 investment in IT change?**

**18. Compared to 2019, how will your firm's 2020 investment in the following technologies change? (mark all that apply)**

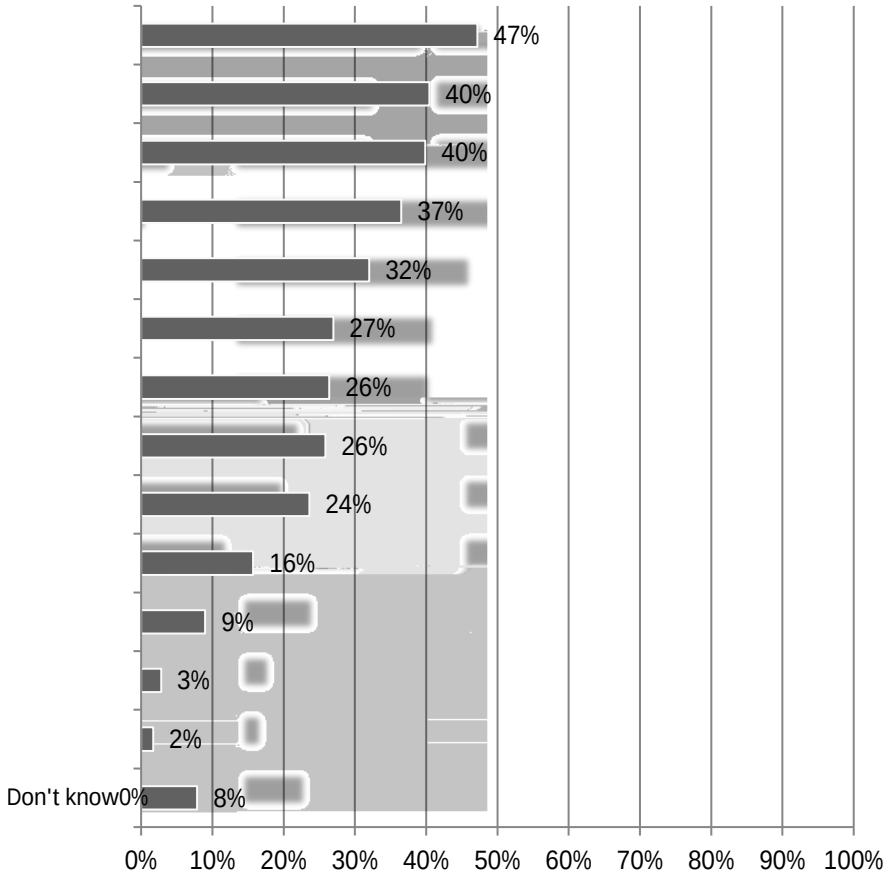
| Technologies | Increase | Stay the same | Decrease | Don't know |
|---|---|---|---|---|
| Project management software | 34% | 48% | 2% | 17% |
| Document management software | 30% | 54% | 1% | 16% |
| Tool/asset management/tracking | 25% | 52% | 0% | 23% |

**19. How does your company plan to use mobile software technology? (mark all that apply)**

**20. Does your firm currently have a mobile security plan in place?**

**21. Does your firm currently have a formal IT plan to support your business objectives?**

**22. What are your biggest IT challenges? (mark all that apply)**




**23. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?**

**24. What best describes your firm?**

**25. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**

**26. Estimate the total dollar amount of work your firm performed in 2019:**