

## 2022 Construction Outlook Georgia Survey Results

Total Responses: 33 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):  
Responses: 33

Market	Higher	Lower	Same	Net*	US Net
Hospital	61%	6%	33%	56%	38%
Manufacturing	57%	5%	38%	52%	27%
Other Healthcare (e.g., clinic, testing or screening facility, medical office)	56%	6%	39%	50%	41%
Multifamily Residential	55%	10%	35%	45%	32%
Water/Sewer	55%	0%	45%	55%	50%
Federal (e.g., VA, GSA, USACE, NAVFAC)	53%	6%	41%	47%	37%
Higher Education	53%	0%	47%	53%	16%
Warehouse	53%	0%	47%	53%	41%
Data Center	50%	0%	50%	50%	31%
Lodging	47%	0%	53%	47%	6%
Transportation	46%	8%	46%	38%	51%
Retail	44%	22%	33%	22%	-8%
K-12 School	40%	7%	53%	33%	19%
Bridge/Highway	38%	8%	54%	31%	57%
Public Building	38%	0%	63%	38%	20%
Power	36%	0%	64%	36%	

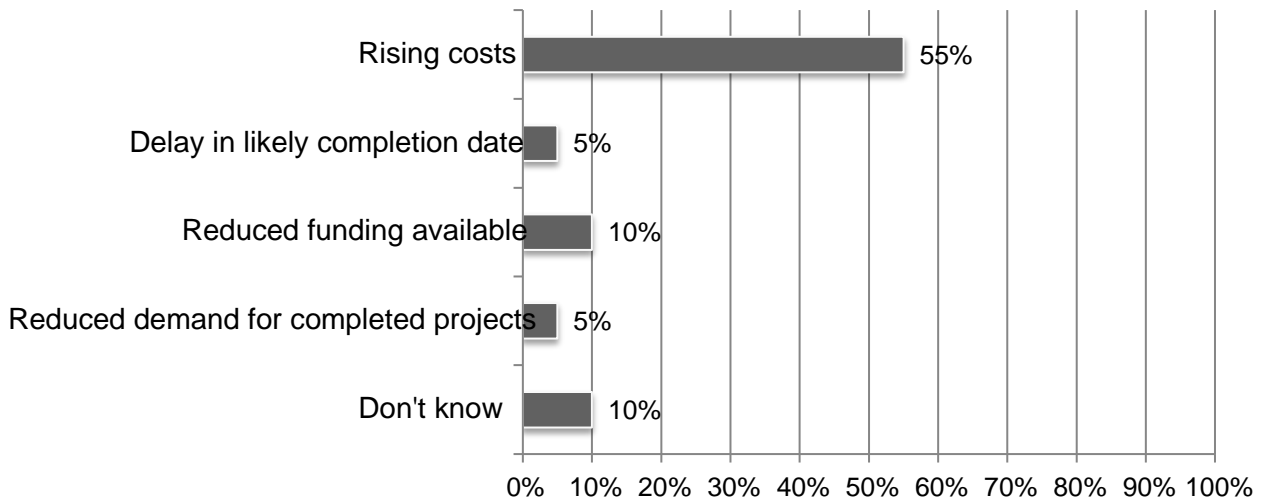
2. What percent changed? What

5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 33

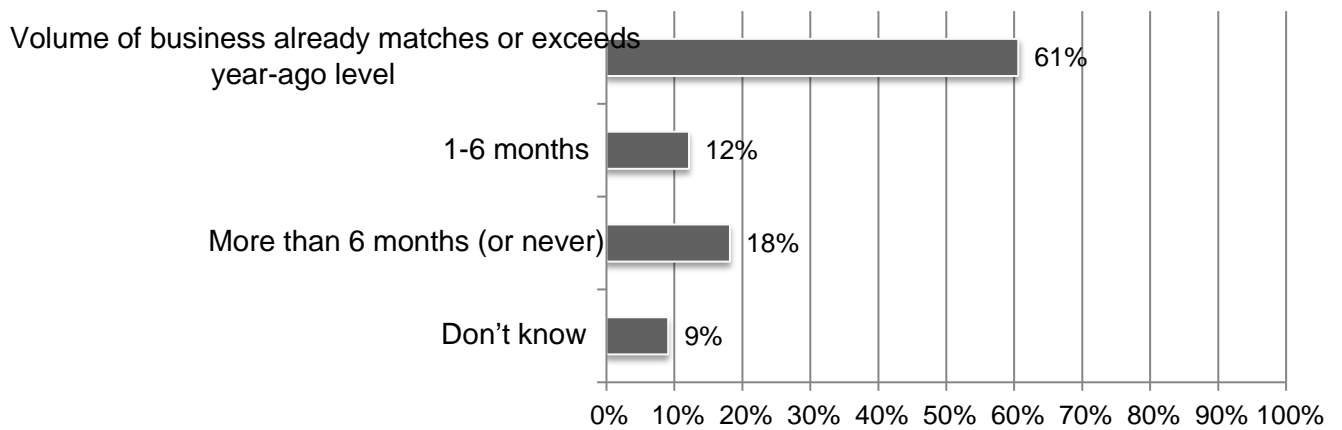
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 33

7.

9. If projects were postponed or canceled, what was the main reason? Responses: 20



10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 33



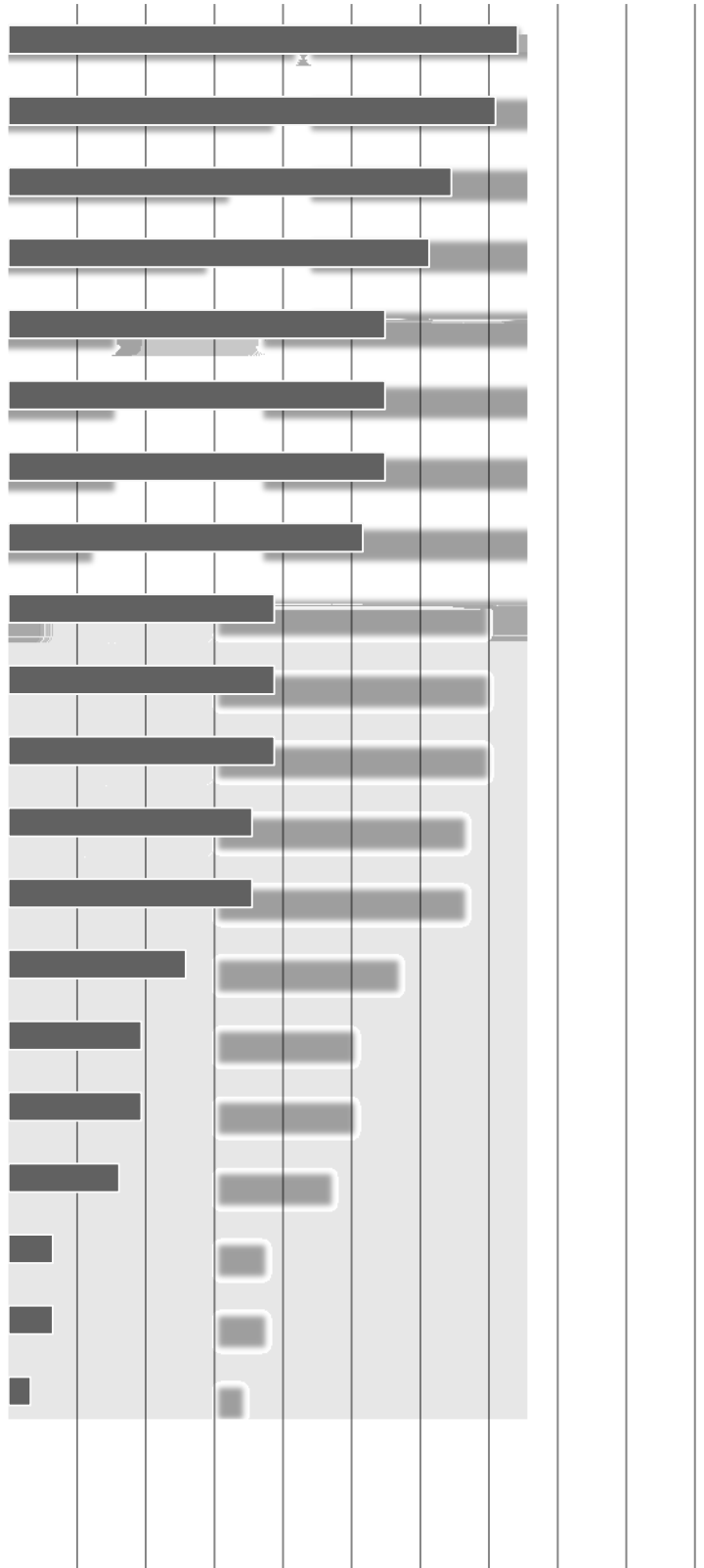
11. What are your biggest concerns for 2022

12. What challenges, if any, do you see regarding the safety and health of your firm's workforce (all that apply)? Responses: 31

13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 31

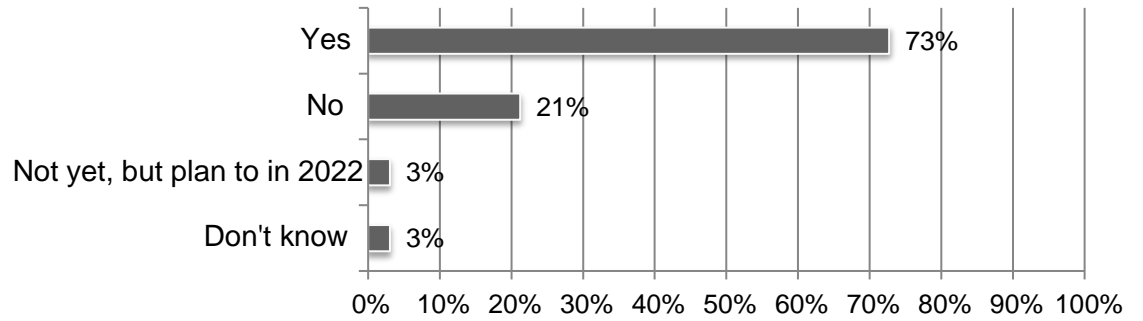
	Increase	Decrease	No change
	46%	4%	50%
	38%	0%	62%
	37%	0%	63%
	31%	0%	69%
	28%	0%	72%
	27%	0%	73%
	22%	0%	78%
	21%	0%	79%
	20%	0%	80%
Fleet tracking/management software	14%	0%	86%
Prequalification software	12%	0%	88%
	12%	0%	88%
	7%	0%	93%
	5%	0%	95%
Subcontractor bid management/ITB software	4%	0%	96%

14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 31

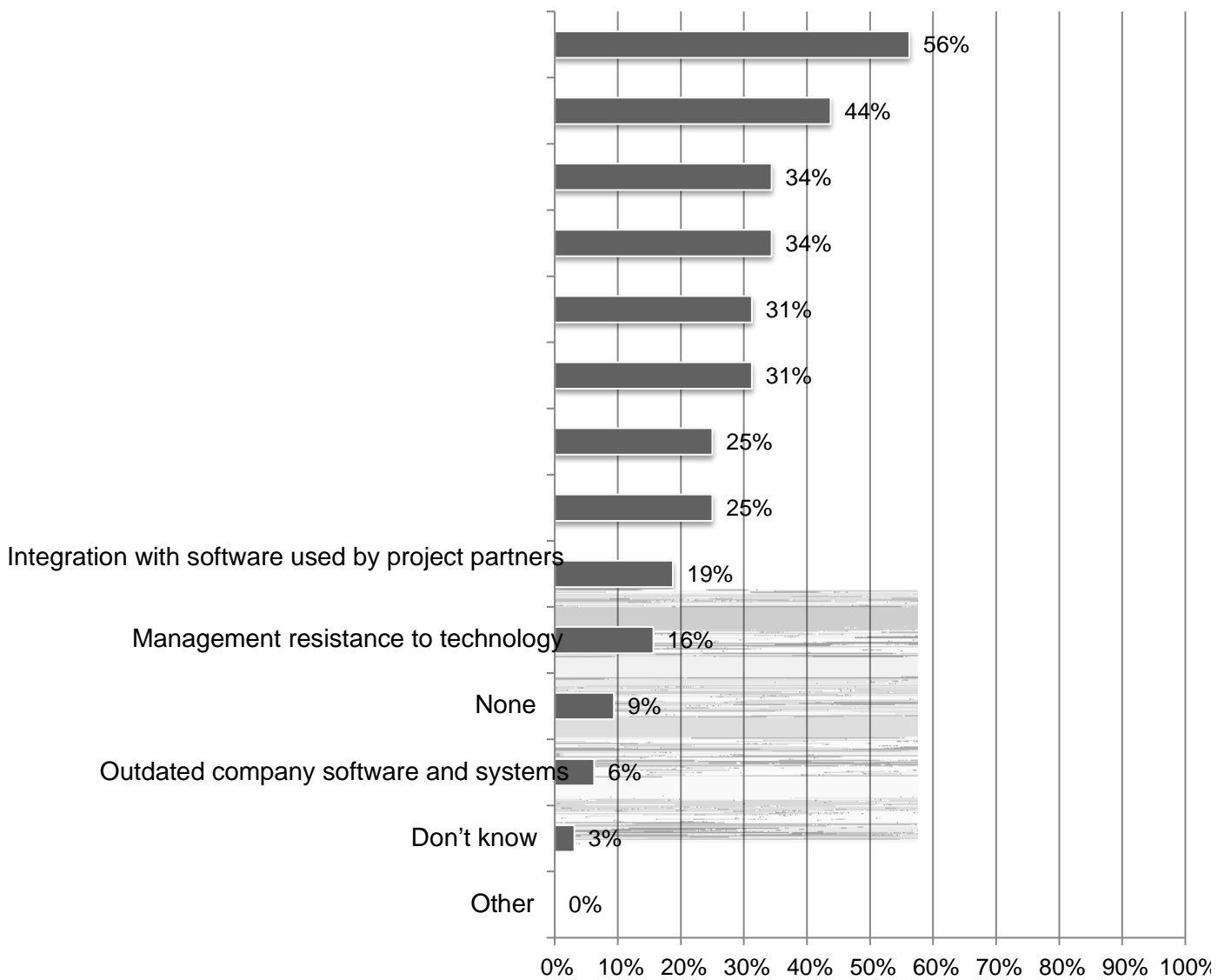




15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 33



16. What are your biggest IT challenges (mark all that apply)? Responses: 62



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?  
Responses: 32

18. What best describes your firm?  
Responses: 33

19. When you self

