

## 2022 Construction Outlook Missouri Survey Results

*Total Responses: 26. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):

Responses: 26

Market	Higher	Lower	Same	Net*	US Net
Bridge/Highway	80%	0%	20%	80%	57%
Federal (e.g., VA, GSA, USACE, NAVFAC)	71%	10%	19%	62%	37%
Water/Sewer	67%	0%	33%	67%	50%
Data Center	60%	0%	40%	60%	31%
Transportation	56%	6%	38%	50%	51%
Manufacturing	53%	11%	37%	42%	27%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	50%	17%	33%	33%	41%
Power	50%	22%	28%	28%	35%
Multifamily Residential	47%	11%	42%	37%	32%
K-12 School	47%	29%	24%	18%	19%
Warehouse	47%	0%	53%	47%	41%
Hospital	45%	5%	50%	40%	38%
Higher Education	42%	16%	42%	26%	16%
Public Building	38%	19%	44%	19%	20%
Lodging	20%	33%	47%	-13%	6%
Retail	19%	44%	38%	-25%	-8%
Private Office	16%	53%	32%	-37%	-8%

\*Net equals difference between number of "Higher" and "Lower" responses divided by total number of responses.

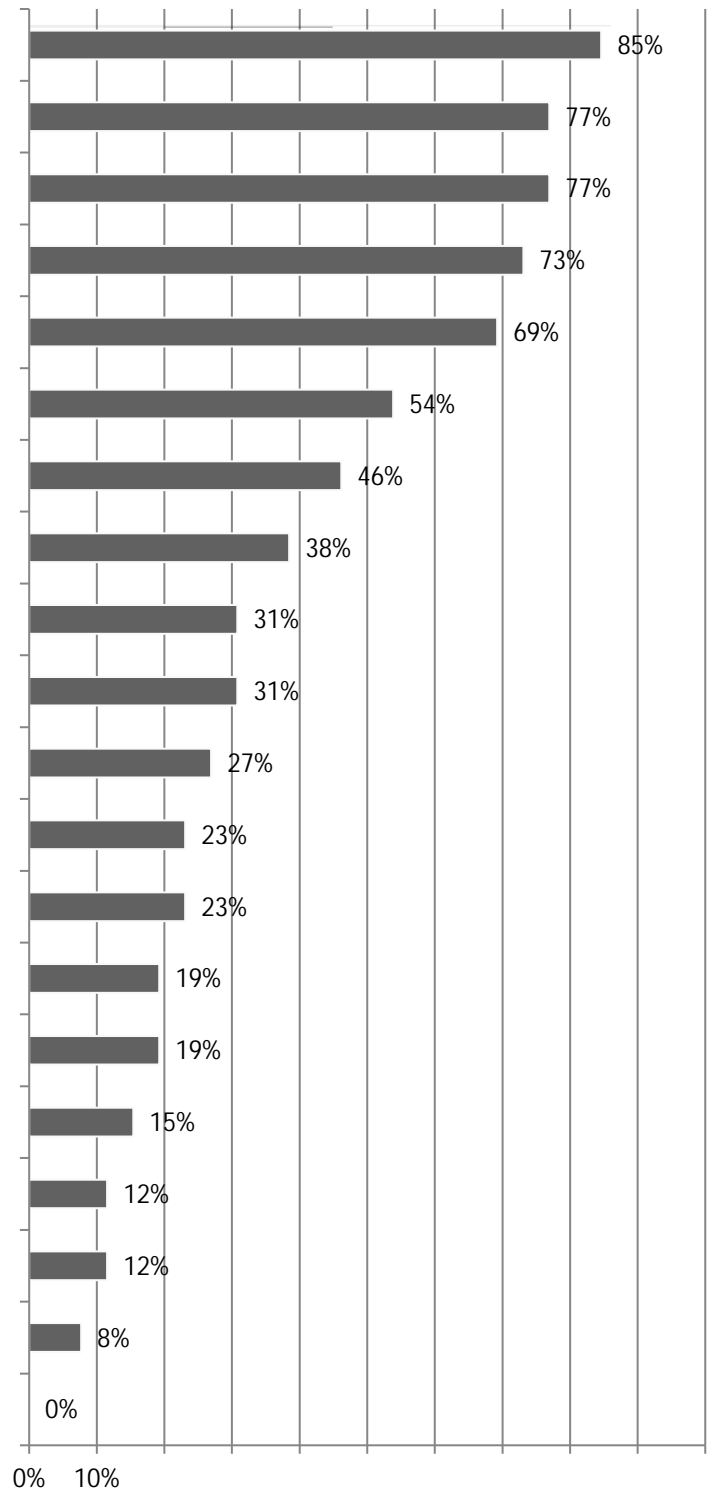
2. What percent change do you expect in your headcount in 2022?

5. Did your firm increase or decrease pay or benefits in 2021? (m

7.

9. If projects were postponed or canceled, what was the main reason? Responses:

11. What are your biggest concerns for 2022? (mark all that apply) Responses: 26



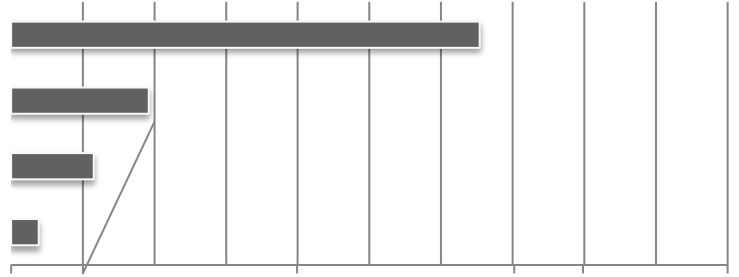
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 24

13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 25





15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 26



16. What are your biggest IT challenges (mark all that apply)? Responses: 25

17. Does your firm use cloud-

