[redacted]

2022 Construction Outlook
North Carolina Survey Results

Total Responses: 28. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates): Responses: 28

Market	Higher	Lower	Same	Net*	US Net
Bridge/Highway	74%	11%	16%	63%	57%
Transportation	72%	6%	22%	67%	51%
Water/Sewer	72%	0%	28%	72%	50%
Power	57%	7%	36%	50%	35%
Hospital	50%	5%	45%	45%	38%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	50%	6%	44%	44%	41%
Warehouse	47%	6%	47%	41%	41%
Federal (e.g., VA, GSA, USACE, NAVFAC)	44%	11%	44%	33%	37%
Higher Education	44%	22%	33%	22%	16%
Manufacturing	44%	28%	28%	39%	-17%

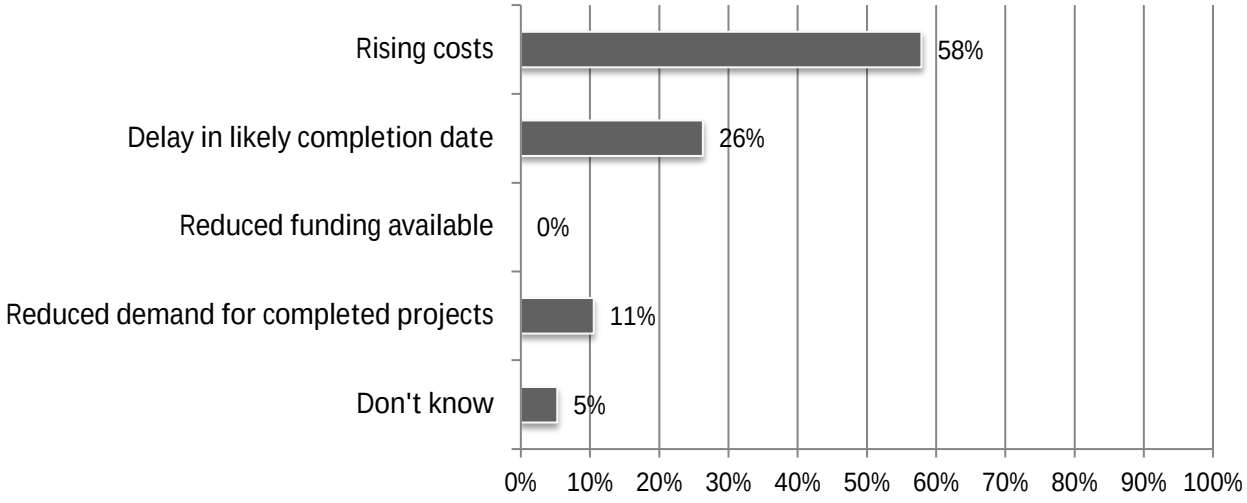
*Net equals difference between number of “Higher” and “Lower” responses as percent of total.

5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 28

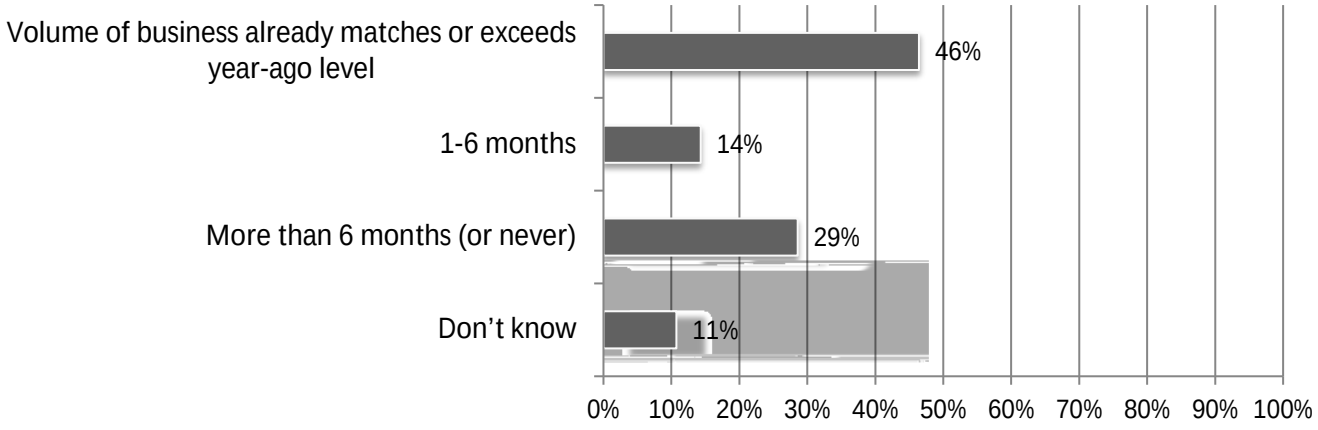
6. What impact, if any, has the pandemic had on your projects

7. **How has your firm responded to supply-**

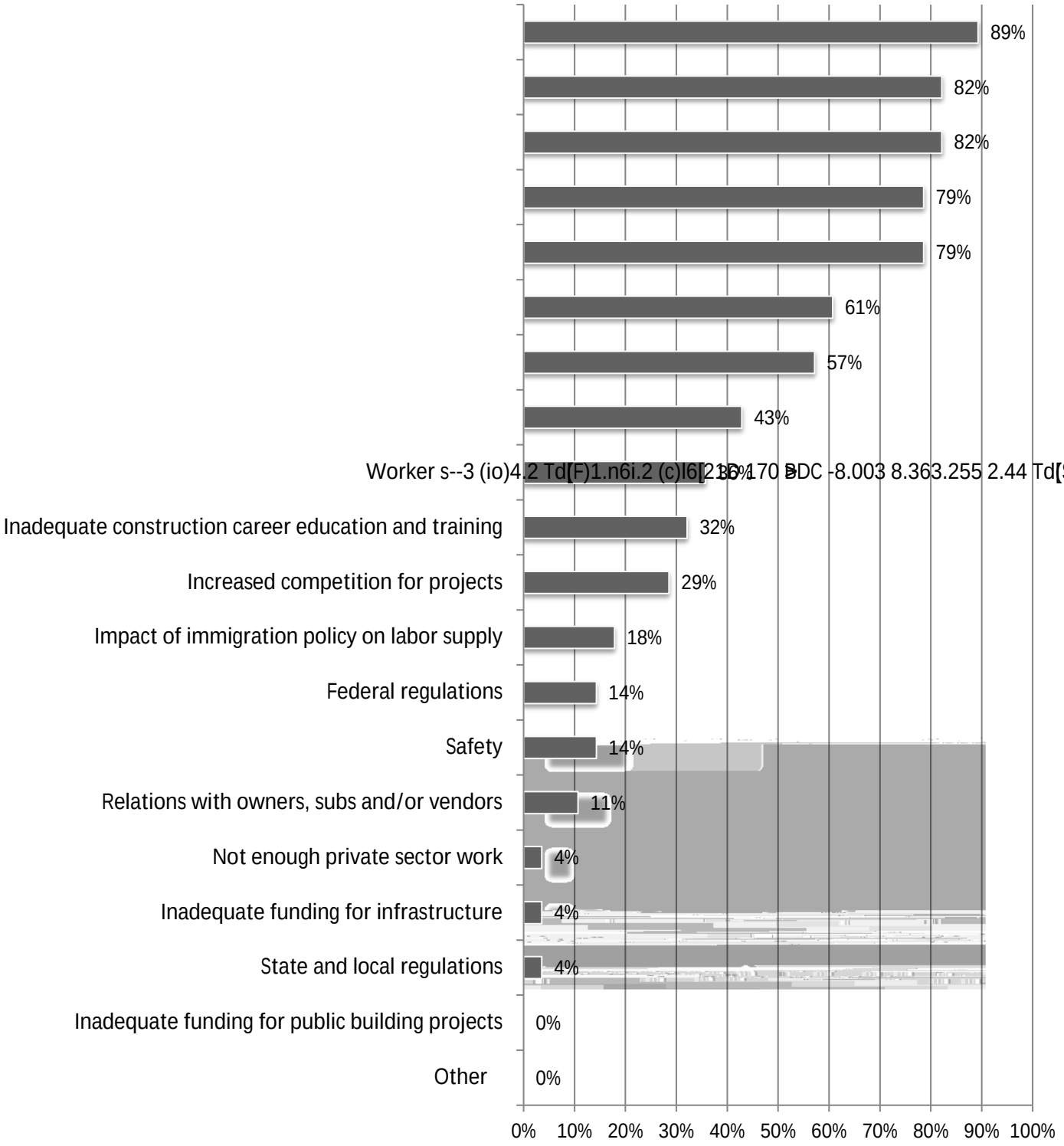
9. If projects were postponed or canceled, what was the main reason? Responses: 19



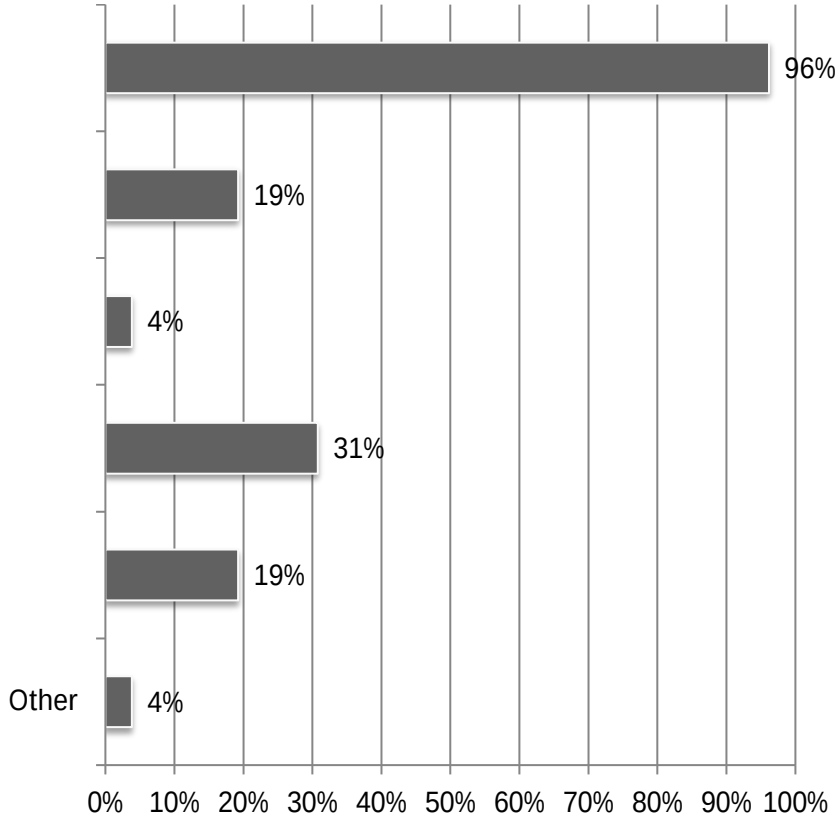
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 28



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 28



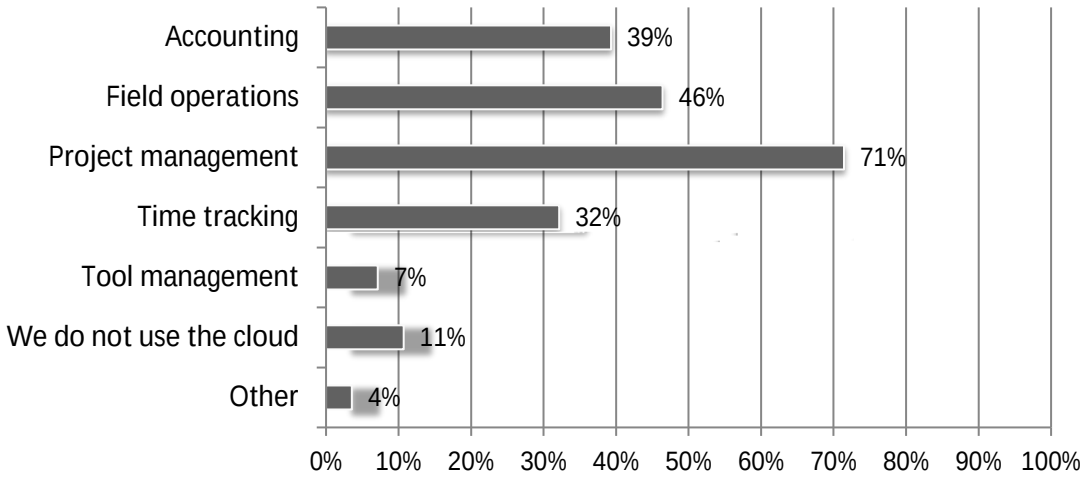
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 26



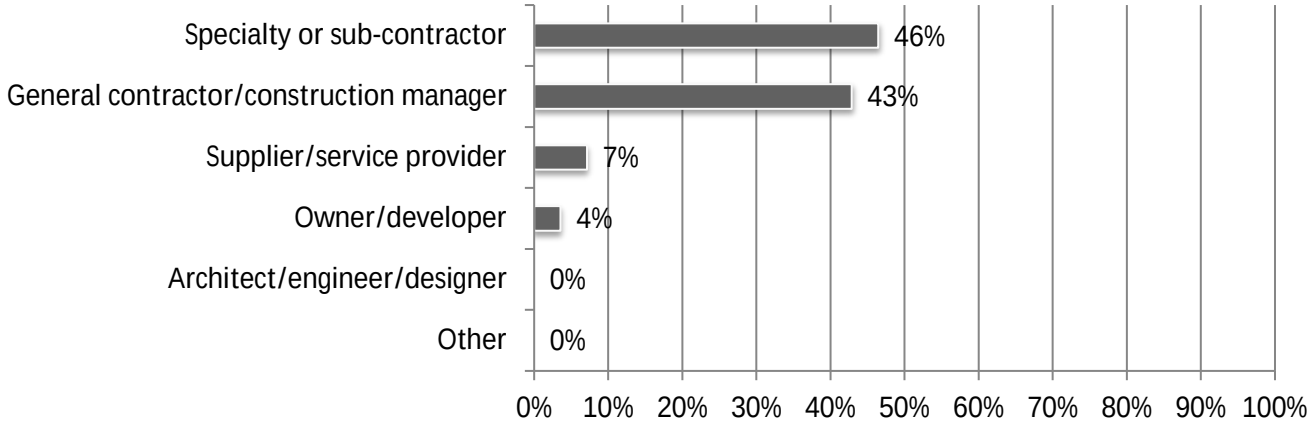
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 28

	Increase	Decrease	No chang
Building Information Modeling (BIM)	32%	0%	68%
Tool/asset management/tracking	30%	0%	70%
Accounting software	30%	0%	70%
Human resources (HR) software	27%	0%	73%
Document management software	25%	4%	71%
Service management software	25%	0%	75%
Fleet tracking/management software	23%	0%	77%
Payroll software	21%	0%	79%
Estimating software	20%	0%	80%
Project management software	19%	0%	81%
Client relationship management (CRM) software	14%	5%	81%
Prequalification software	14%	0%	86%
Scheduling software	14%	0%	86%
Subcontractor bid management/ITB software	10%	0%	90%
Project collaboration software	9%	0%	91%

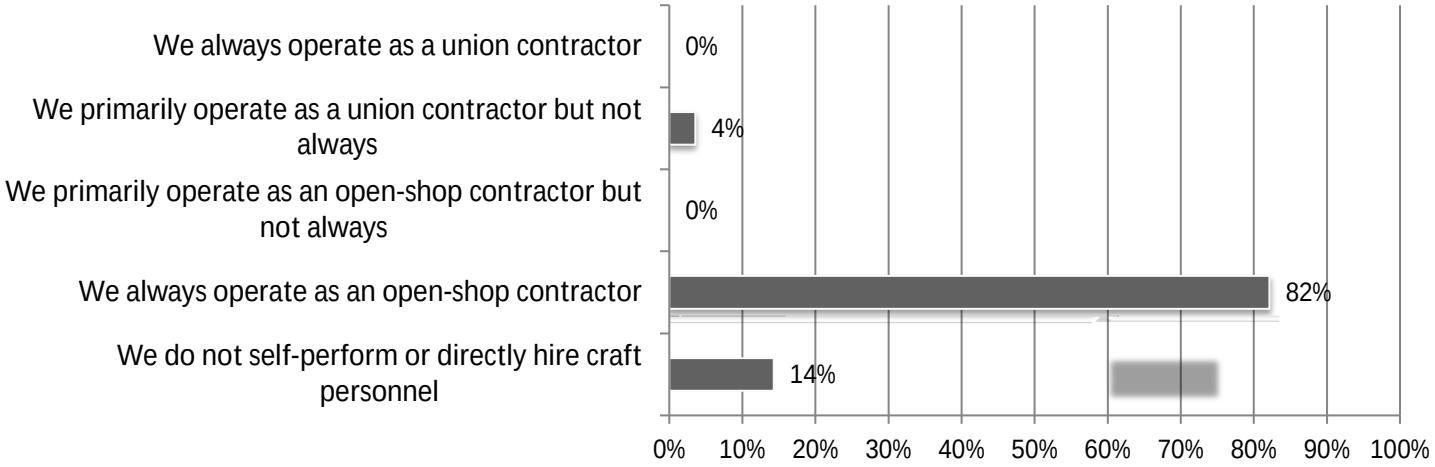
17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 28



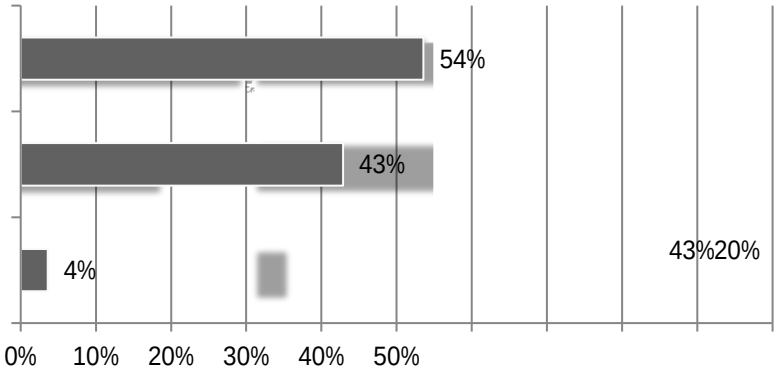
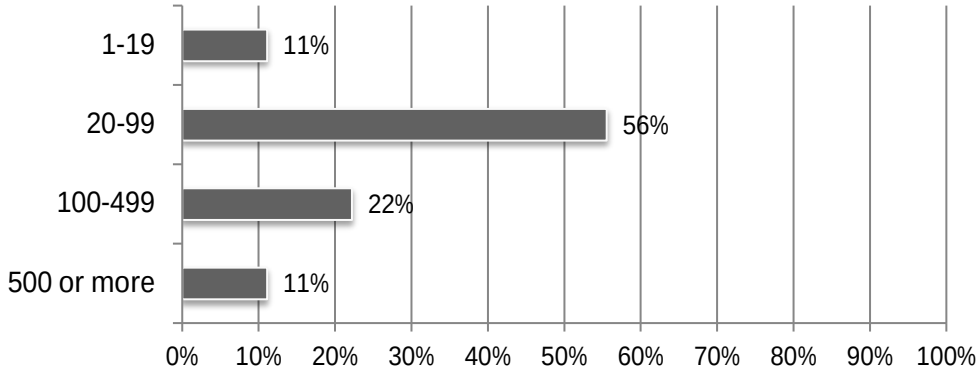
18. What best describes your firm? Responses: 28



19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 28



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 28



21. How many total employees does your firm employ at all of its locations? Responses: 27