

2022 Construction Outlook South Survey Results

Total Responses: 82 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):

Response: 326

Market Area	Higher	Lower	About the same	Other	Response Count
Market Area 1	40%	51%	41%		
Market Area 2	29%	38%	32%		
Market Area 3	38%	42%	41%		
Market Area 4	34%	35%	27%		
Market Area 5	42%	39%	37%	13% 6%	
Market Area 6	33%	30%	37%	2% -8%	
Market Area 7					
Market Area 8					
Market Area 9					
Market Area 10					

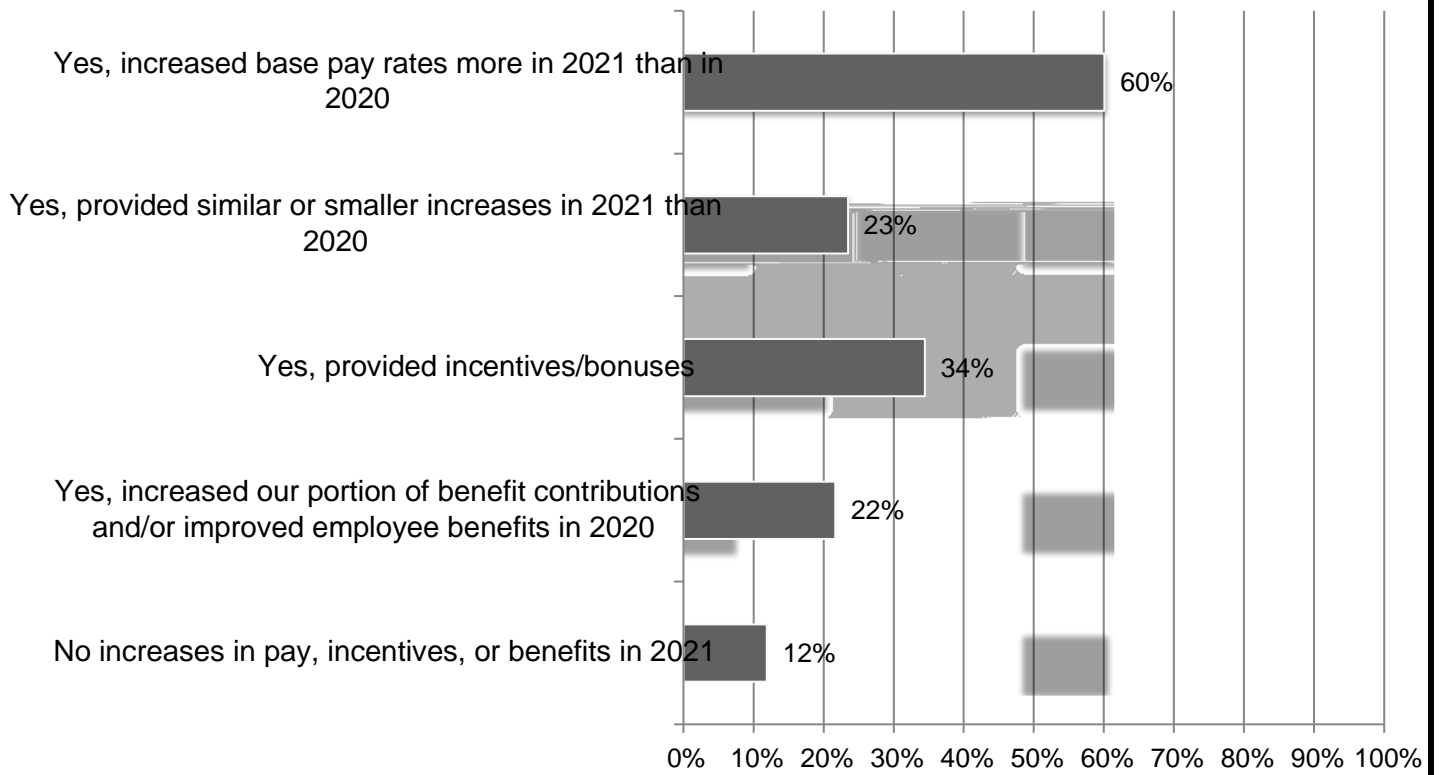
2. What percent change do you expect in your headcount in 2022? Responses: 327



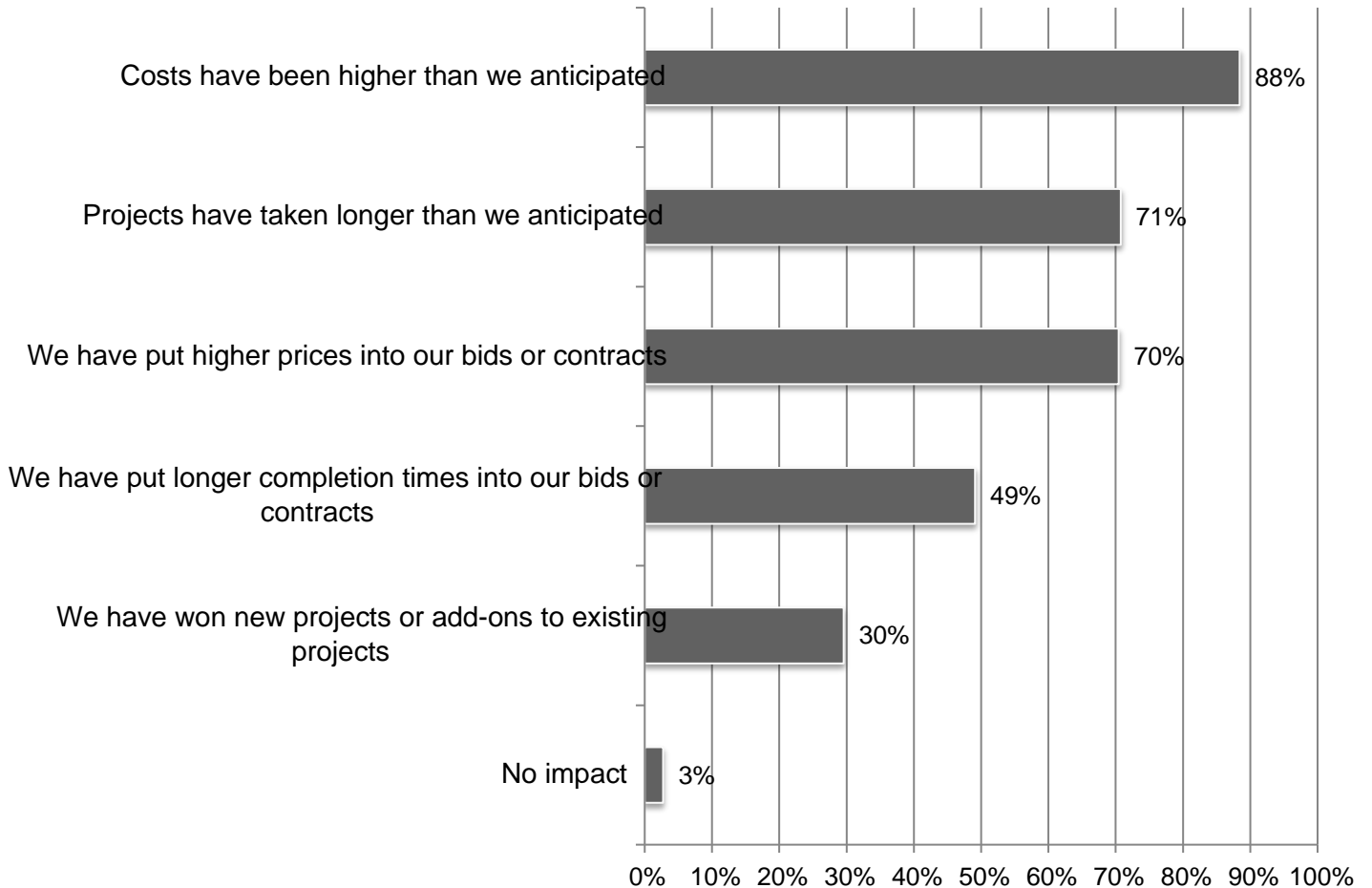
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 325

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 327

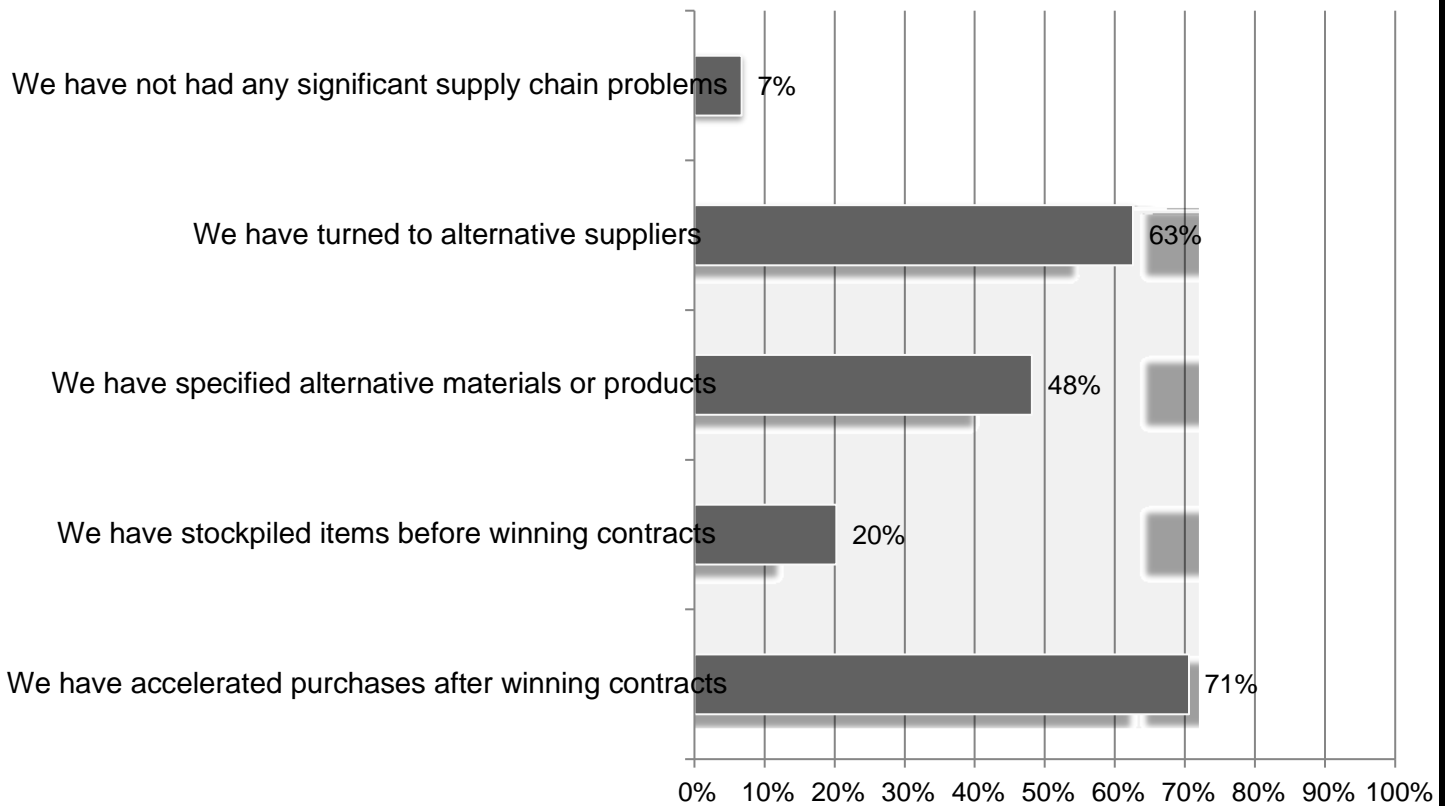
5. Did your firm increase or decrease pay or benefits in 2021 (mark all that apply) Responses 328



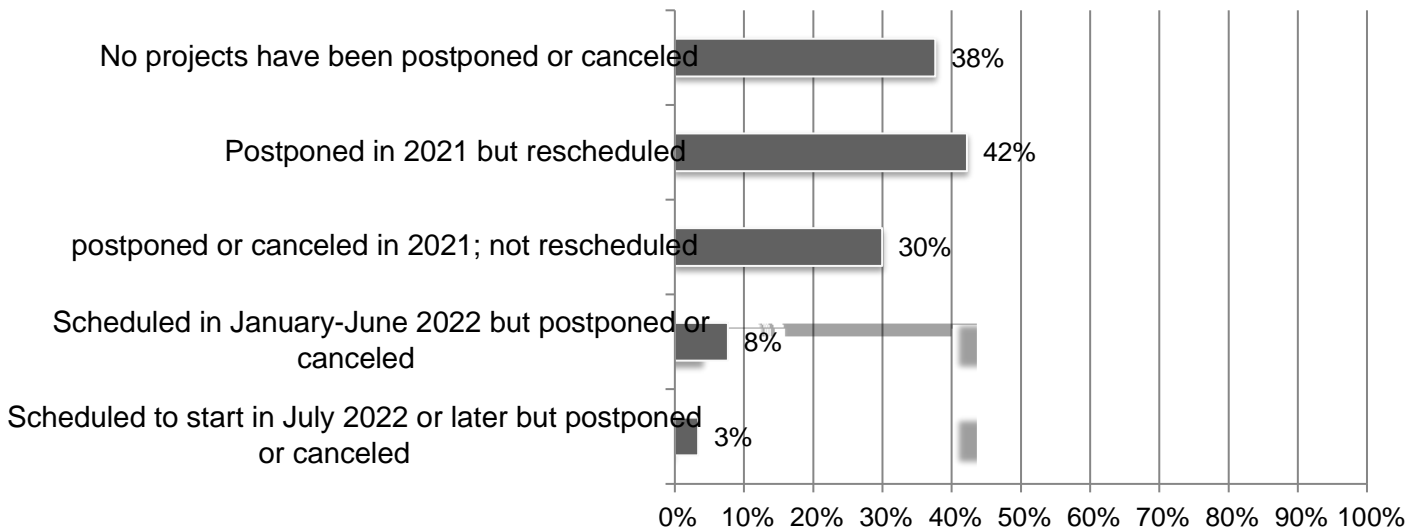
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses 328



7. How has your firm responded to supply chain issues, if any? (mark all that apply) Responses 326



8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses 327



9. If projects were postponed or canceled, what was the main reason? Responses 204

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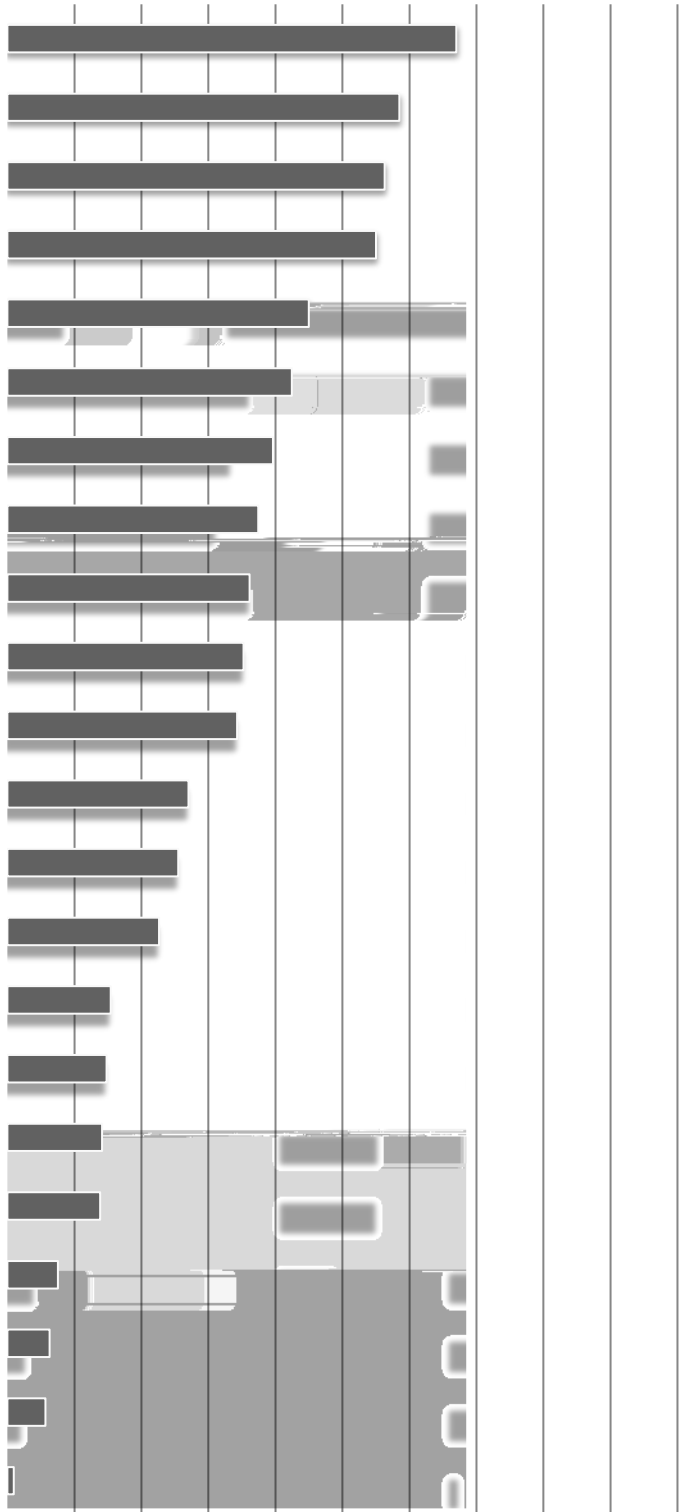
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses 328

12. What challenges, if any, do you see regarding the safety and health of your firm's workforce (all that apply)? Responses 300

13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses 318

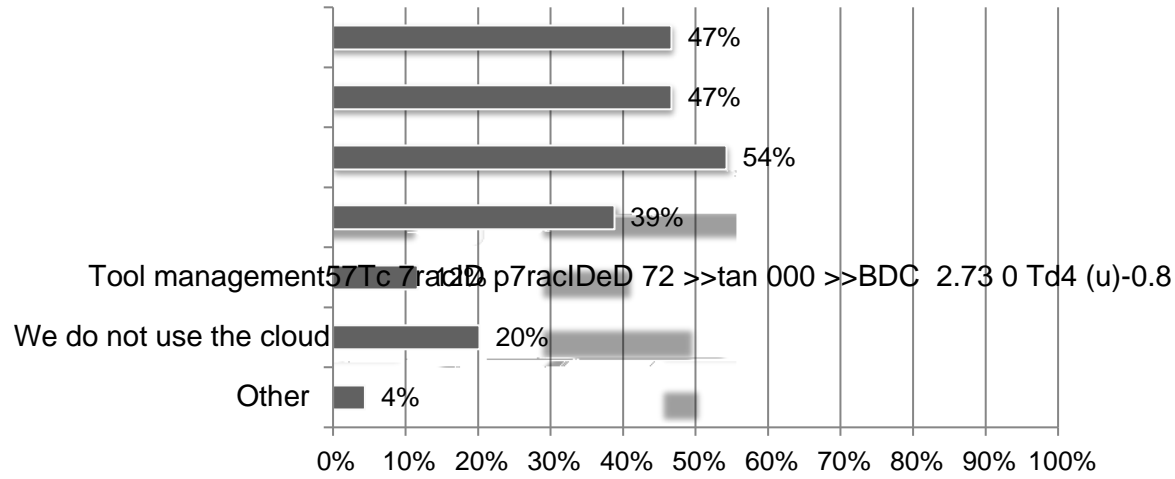
Increase	Decrease	No change
32%	1%	68%
31%	1%	67%
31%	2%	67%
27%	1%	72%
25%	1%	73%
23%	1%	76%
22%	1%	76%
22%	2%	76%
21%	1%	78%
21%	2%	77%
19%	1%	80%
18%	0%	82%
14%	1%	85%
13%	2%	85%
12%	2%	87%

14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 318



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses 317



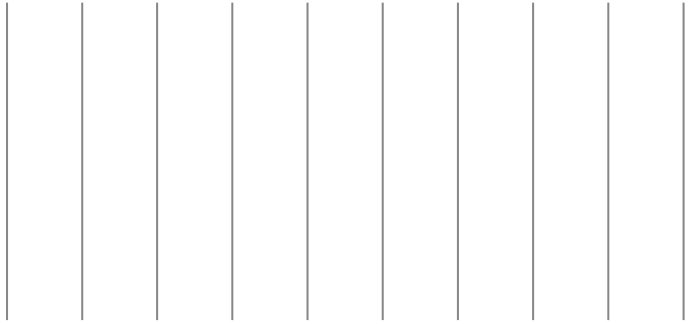
18. What best describes your firm?

Responses 326

19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses 320

20. Estimate the total dollar amount of work your firm performed in 2022 Responses 319



21. How many total employees does your firm employ at all its locations? Response 321

