## 2022 Construction Outlook Utah Survey Results

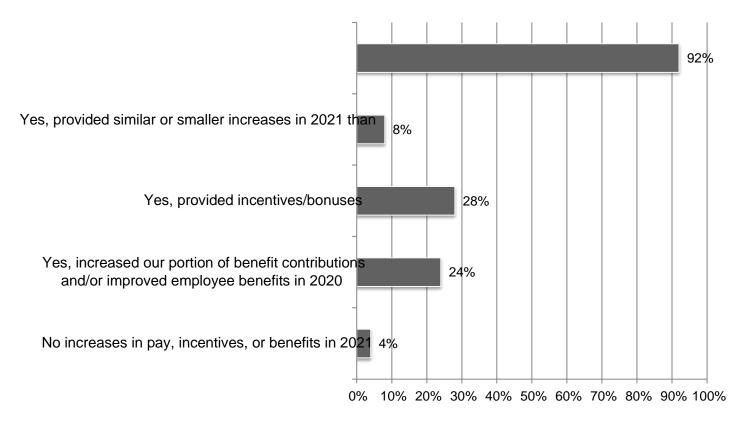
Total Response 26. Response saried for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

 Compared to 202, do you expect the available dollar value of projects you compete for in 2202be higher/lower/about the same (answer for all market areas in which your business operates): Responses25

Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	65%	0%	35%	65%	50%
Bridge/Highway	53%	5%	42%	47%	57%
Multifamily Residential	50%	22%	28%	28%	32%
Other Healthcare (e.g., clinic, testing or screening facility, mec	lica <b>48</b> 8⁄6)	10%	43%	38%	41%
Warehouse	48%	5%	48%	43%	41%
Transportation	47%	16%	37%	32%	51%
Data Center	47%	6%	47%	41%	31%
Manufacturing	45%	5%	50%	40%	27%
Public Building	42%	16%	42%	26%	20%
Federal (e.g., VA, GSA, USACE, NAVFAC)	39%	13%	48%	26%	37%
Power	28%	11%	61%	17%	35%
Lodging	28%	28%	44%	0%	6%
Hospital	26%	11%	63%	16%	38%
K-12 School	24%	29%	47%	-6%	19%
Higher Education	20%	15%	65%	5%	16%
Retail	11%	33%	56%	-22%	-8%
Private Office	10%	35%	55%	-25%	-8%

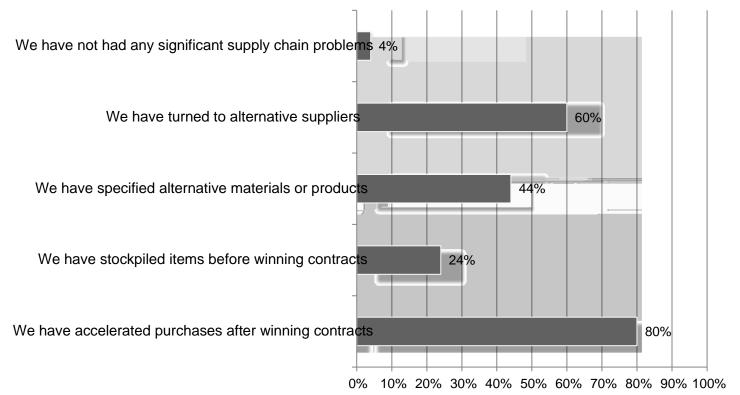
2. What percent changedo you expect in youheadcount in 2022 Responses 26

5. Did your firm increase or decrease pay or benefits in 202 mark all that apply)Responses25

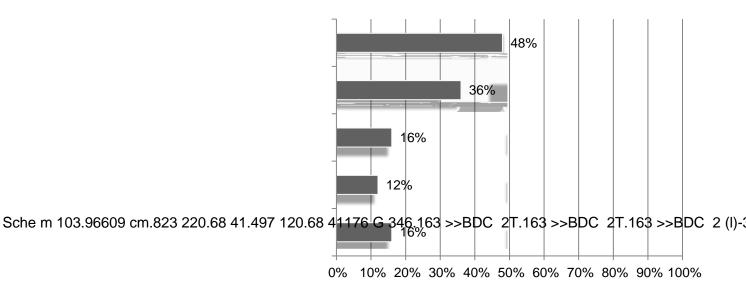


6. What impact, if any, has the pandemic had on your projettiss year? (mark all that apply Responses 25

7. How has your firm responded to supplyhain issues, if any? (mark all that apply esponses 25



8. Did an owner postpone or cancel any projects that were scheduled to start in120022022? (mark all that apply) Responses25



9. If projects were postponed or canceled, what was the main reas Bresponses13

10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses25

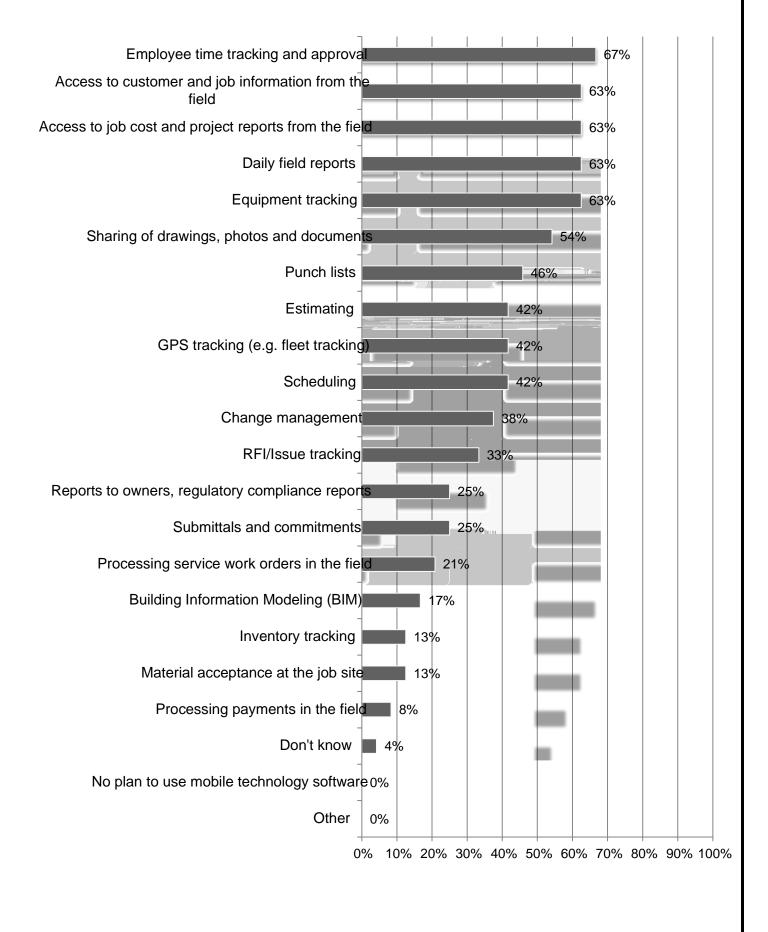
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12. What challenges, if any, do you see regarding the safety and health of your firm's workeask(all that apply)?Responses22

13. Compared to 202, will your firm's 2022 investment in the following technologies change that apply) Response 25

	Increase Decrease No char		
Tool/asu1Fleet tflool/asu1Fleet trt softwabubcontract	48%	0%	52%
	40%	0%	60%
	36%	0%	64%
	33%	0%	67%
Fleet tracking/management software	32%	0%	68%
Scheduling software	29%	0%	71%
Estimating software	28%	0%	72%
Project management software	25%	0%	75%
Client relationship management (CRM) software	21%	0%	79%
Payroll software	20%	0%	80%
Project collaboration software	13%	0%	88%
Building Information Modeling (BIM)	12%	0%	88%
Subcontractor bid management/ITB software	9%	0%	91%
Prequalification software	8%	0%	92%
Service management software	4%	0%	96%

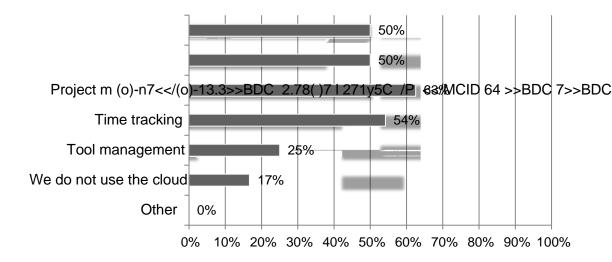
14. How does your company plan to use mobile software technol@gyark all that apply)Responses24



15. Does your firm currently have a formal IT plan to support your business objectivessponses24

16.

17. Does your firm use cloudosted technology in any of the following ways (mark all that apply)? Responses26



18. What best describes your firm Response 26

19. When you selfperform construction work, do you operate as a union contractor or **app**en-shop contractor? Responses24

