

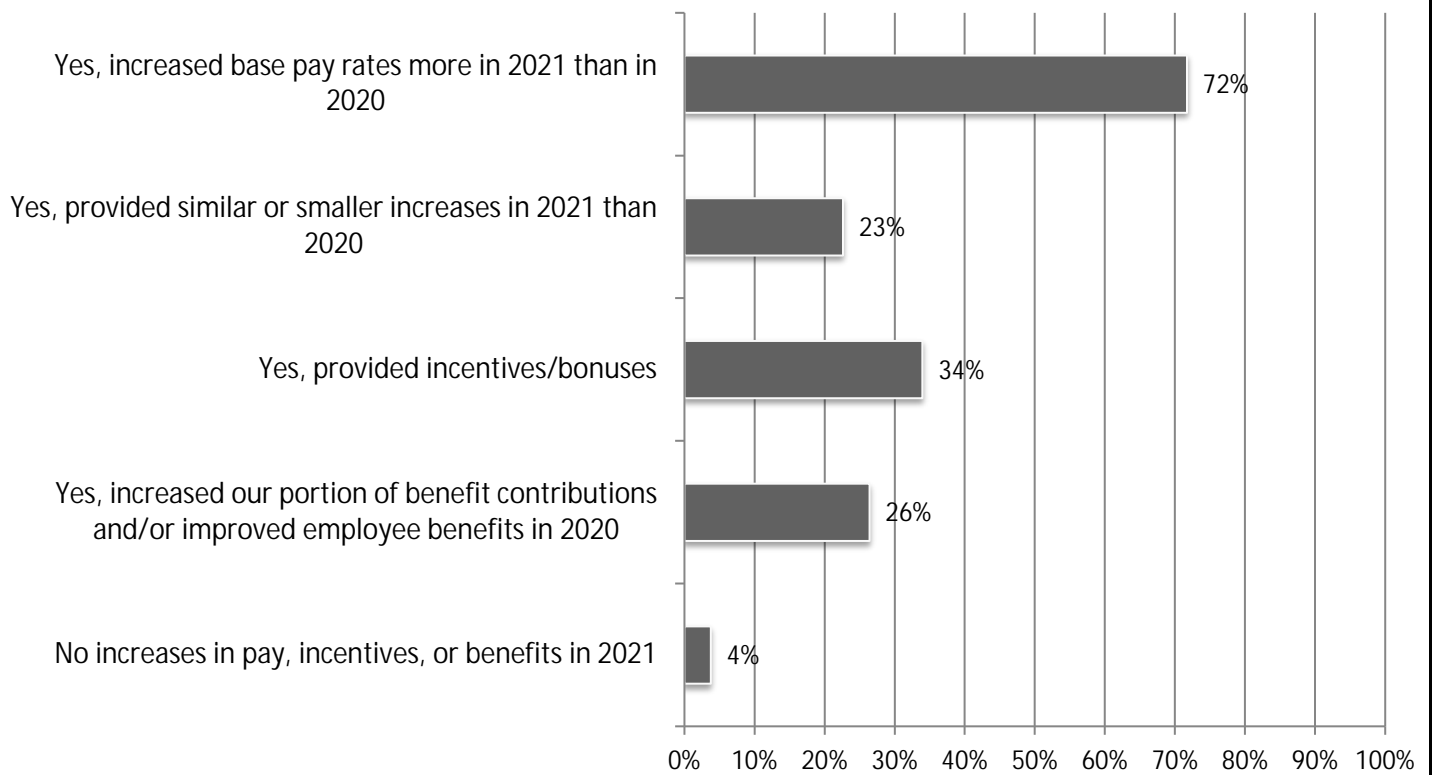
2022 Construction Outlook Washington Survey Results

2. What percent change do you expect in your headcount in 2022? Responses: 53

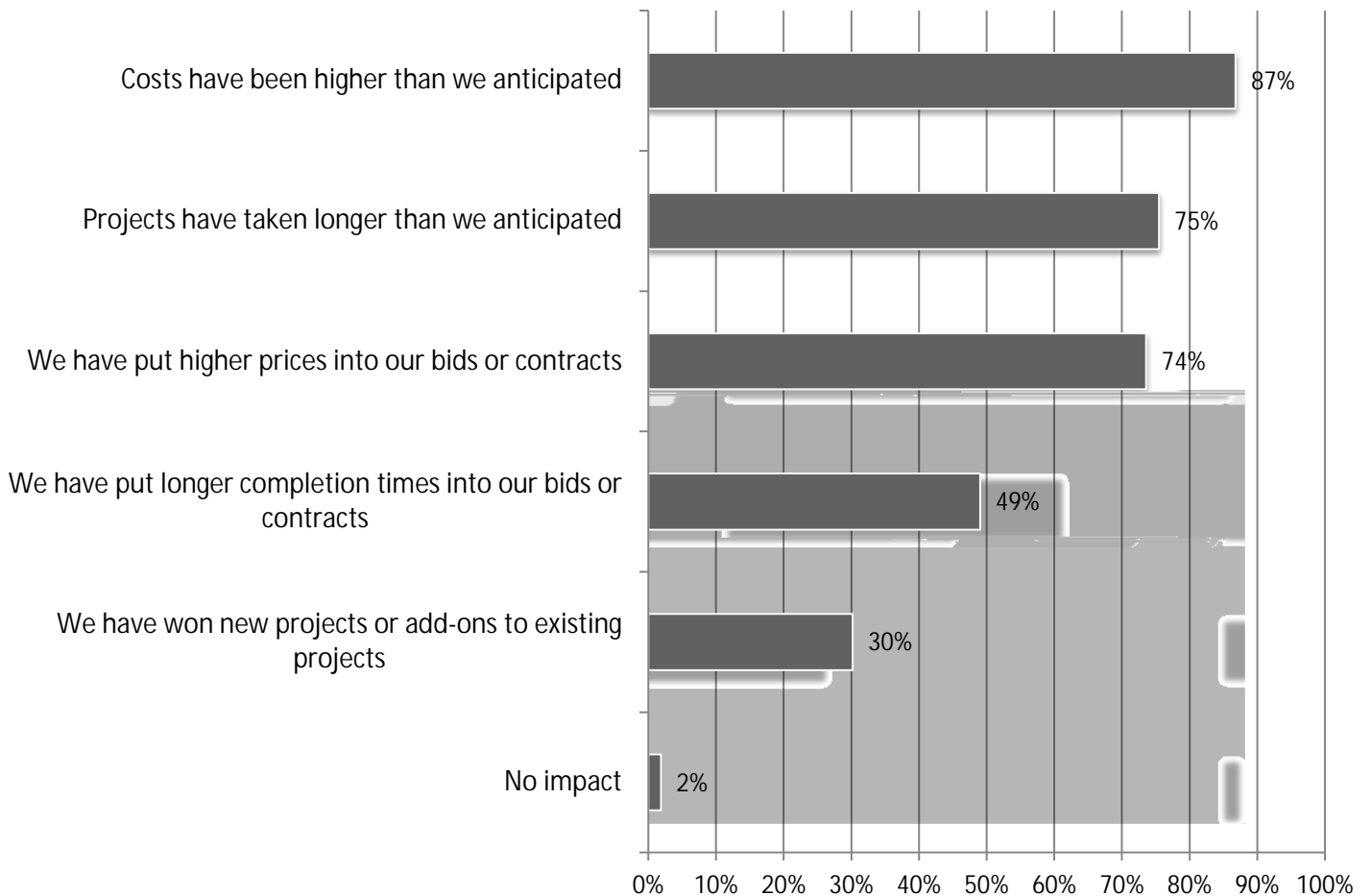
3. How would you describe your current situation in filling salaried and hourly craft positions?
Responses: 53

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12
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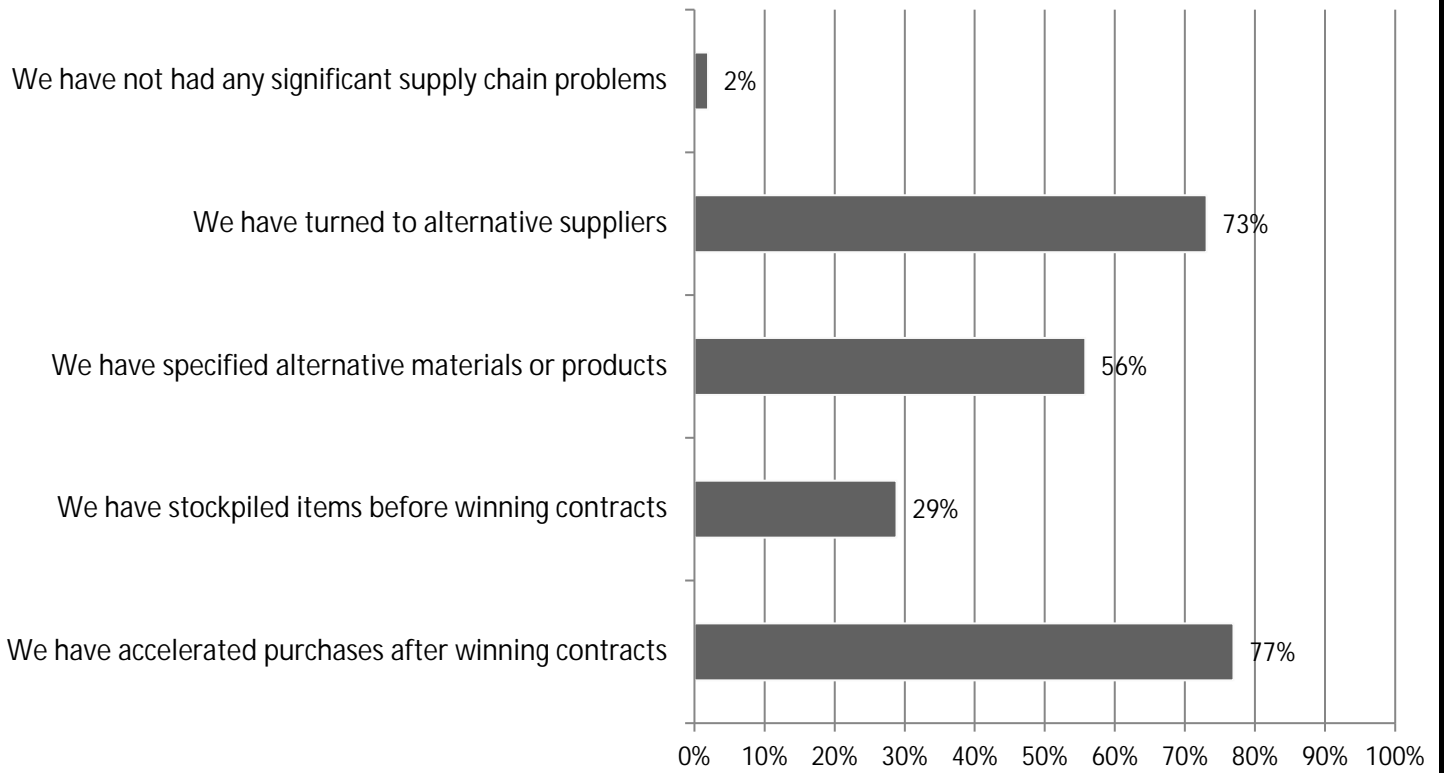
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 53



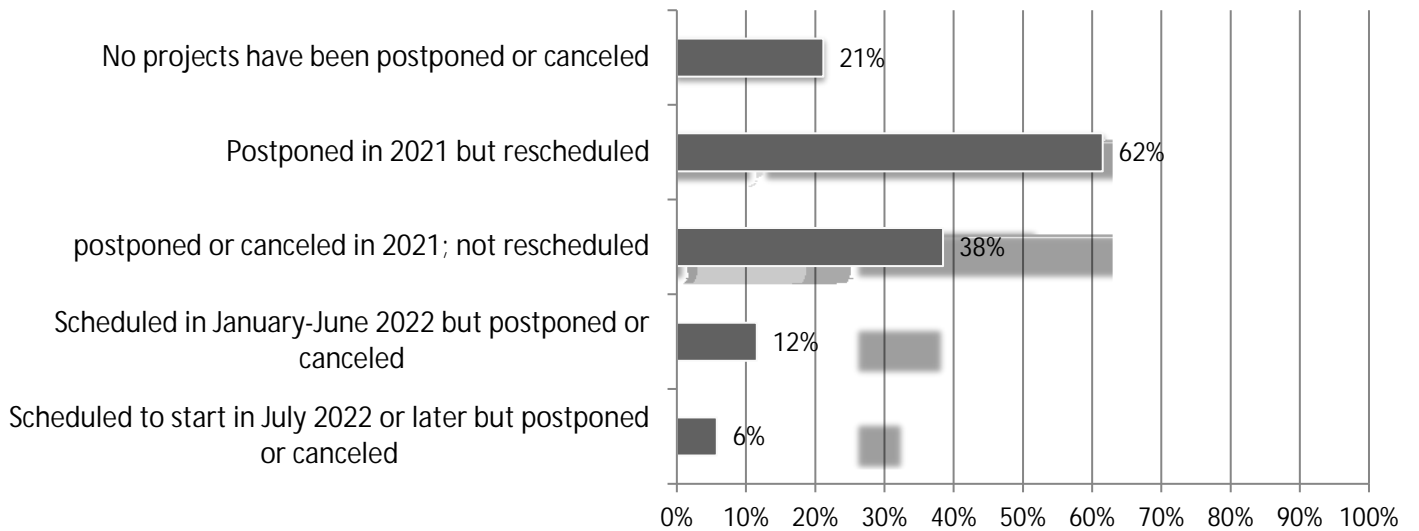
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 53



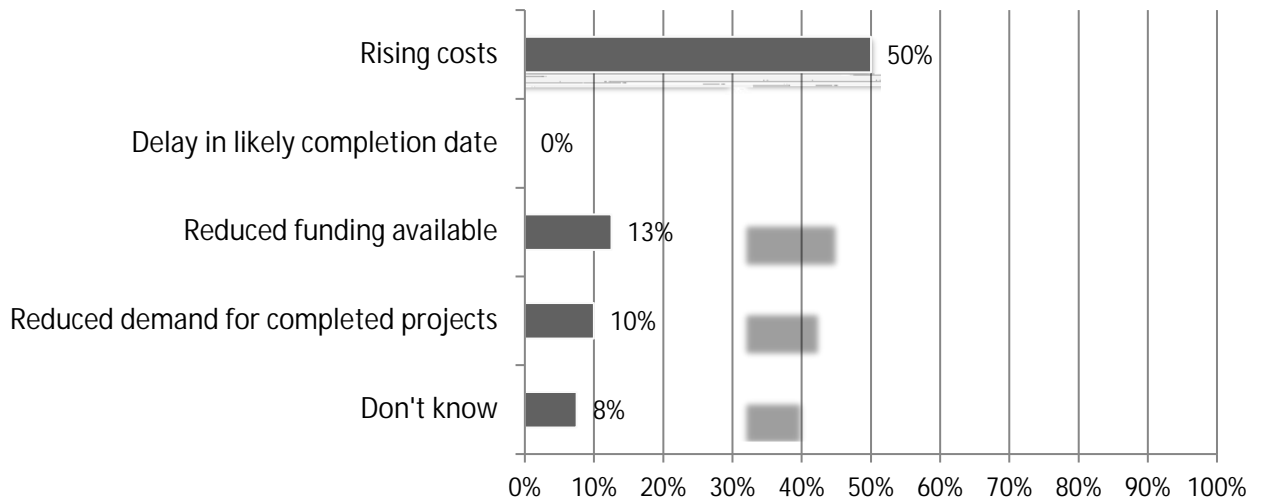
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 52



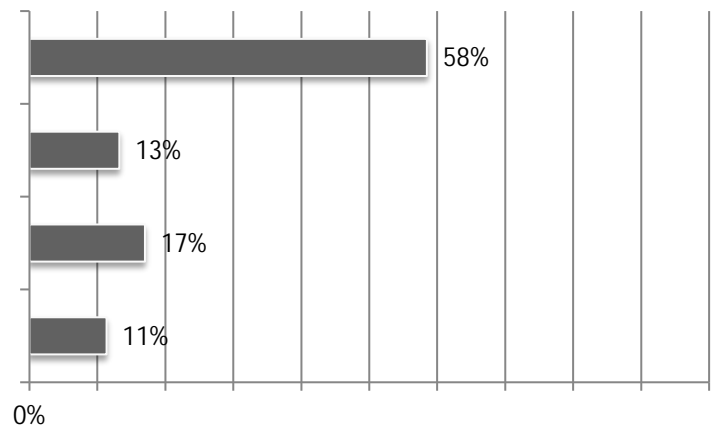
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 52



9. If projects were postponed or canceled, what was the main reason? Responses: 40

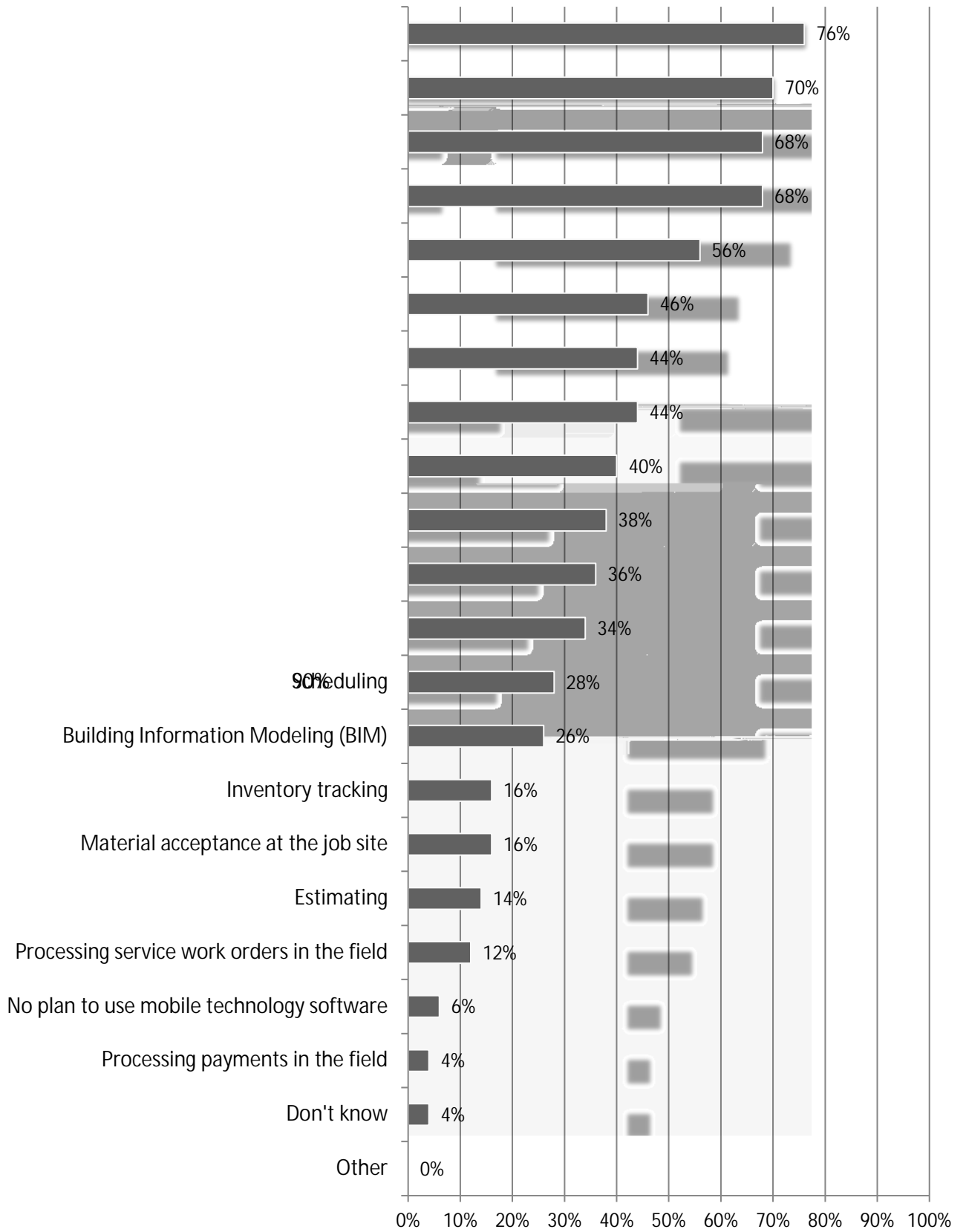


10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 53

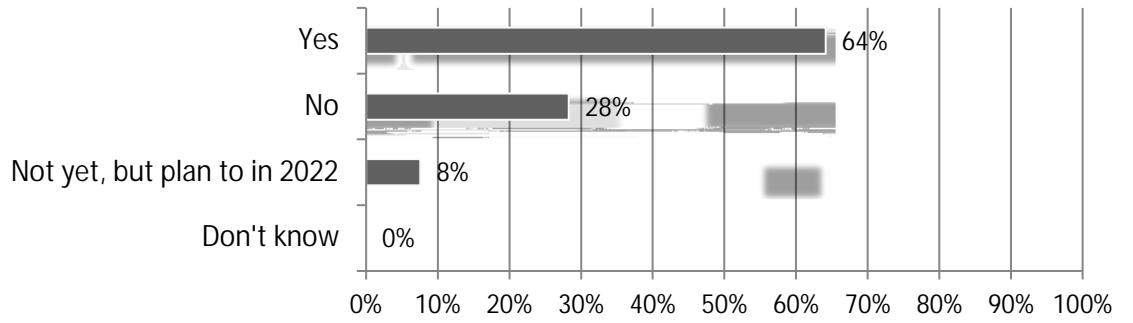


12. What challenges, i0j/TT1 1 Tf0. xny1 (s)3.0j/TT1 1g1 (s)3stb,,ls crhh8 (,)- s

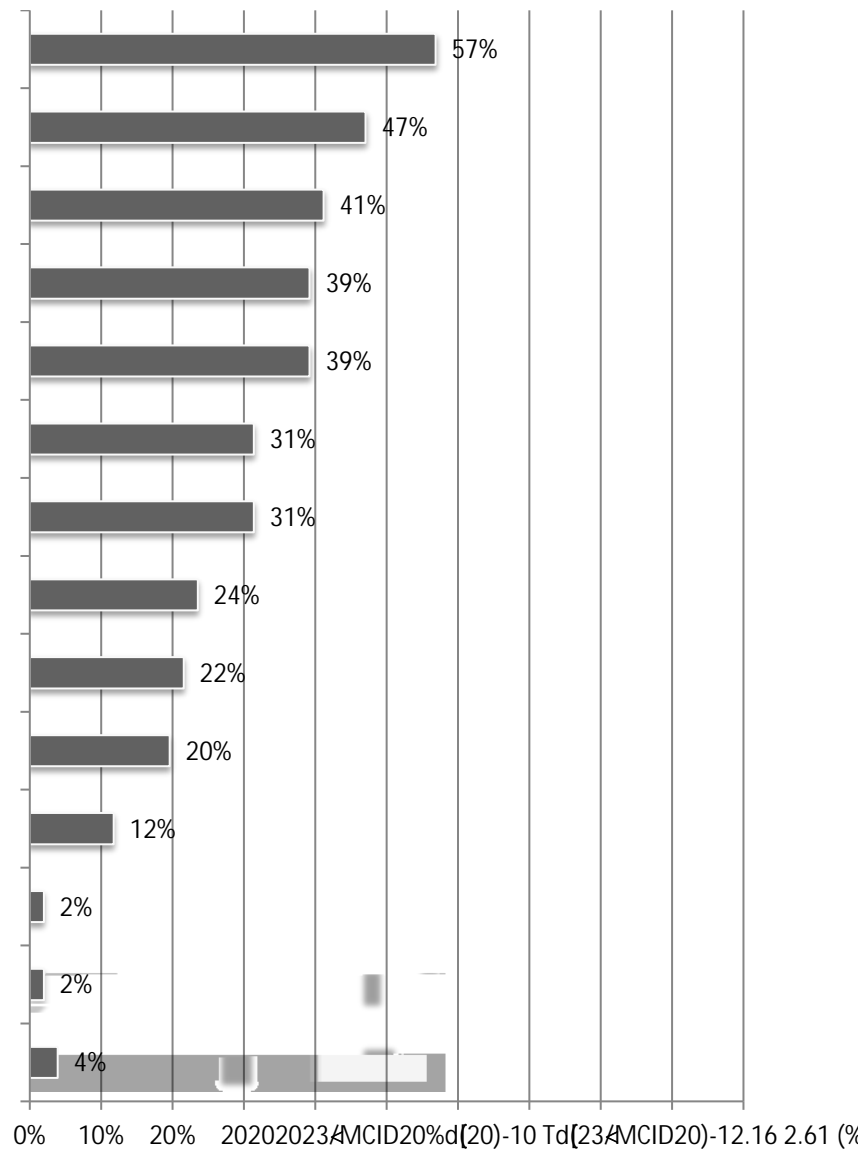
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 50



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 53

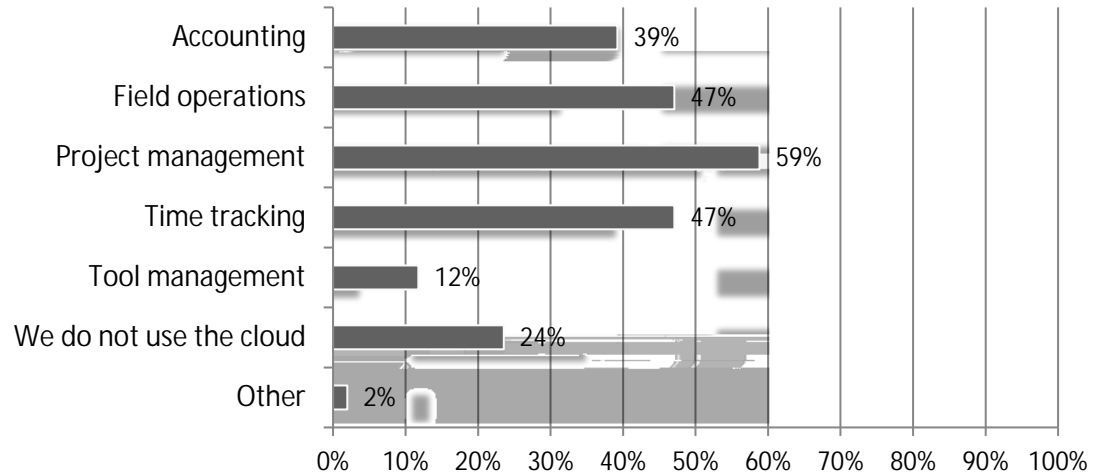


16. What are your biggest IT challenges (mark all that apply)? Responses: 51

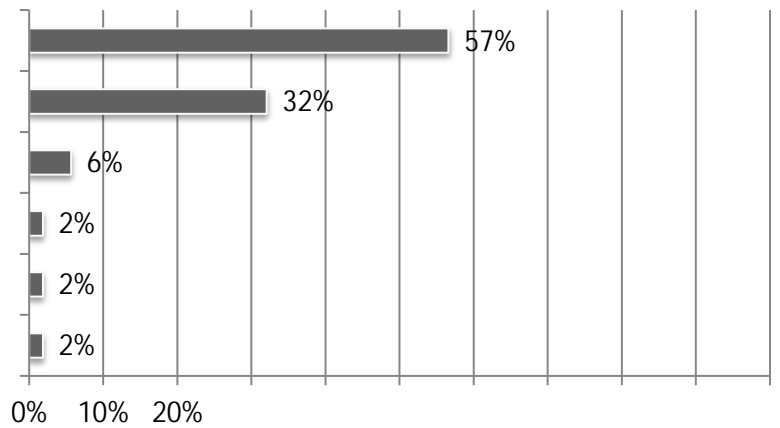


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 51



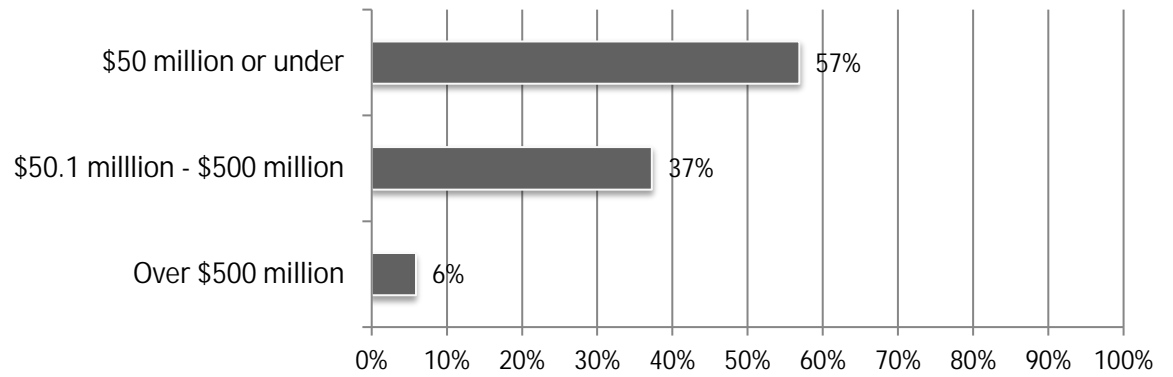
18. What best describes your firm? Responses: 53



19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 52

20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 51



21. How many total employees does your firm employ at all of its locations? Responses: 53

