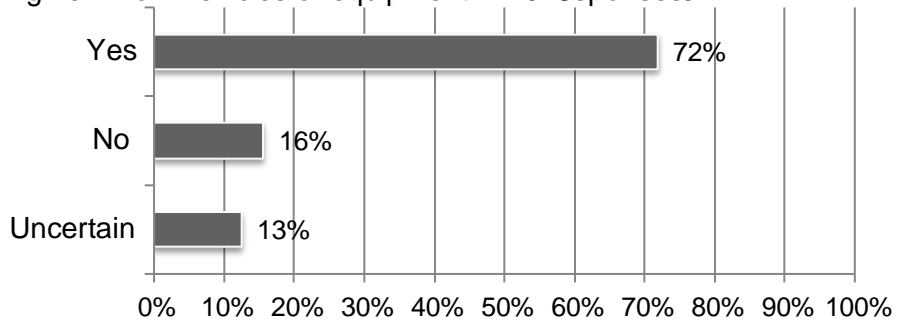
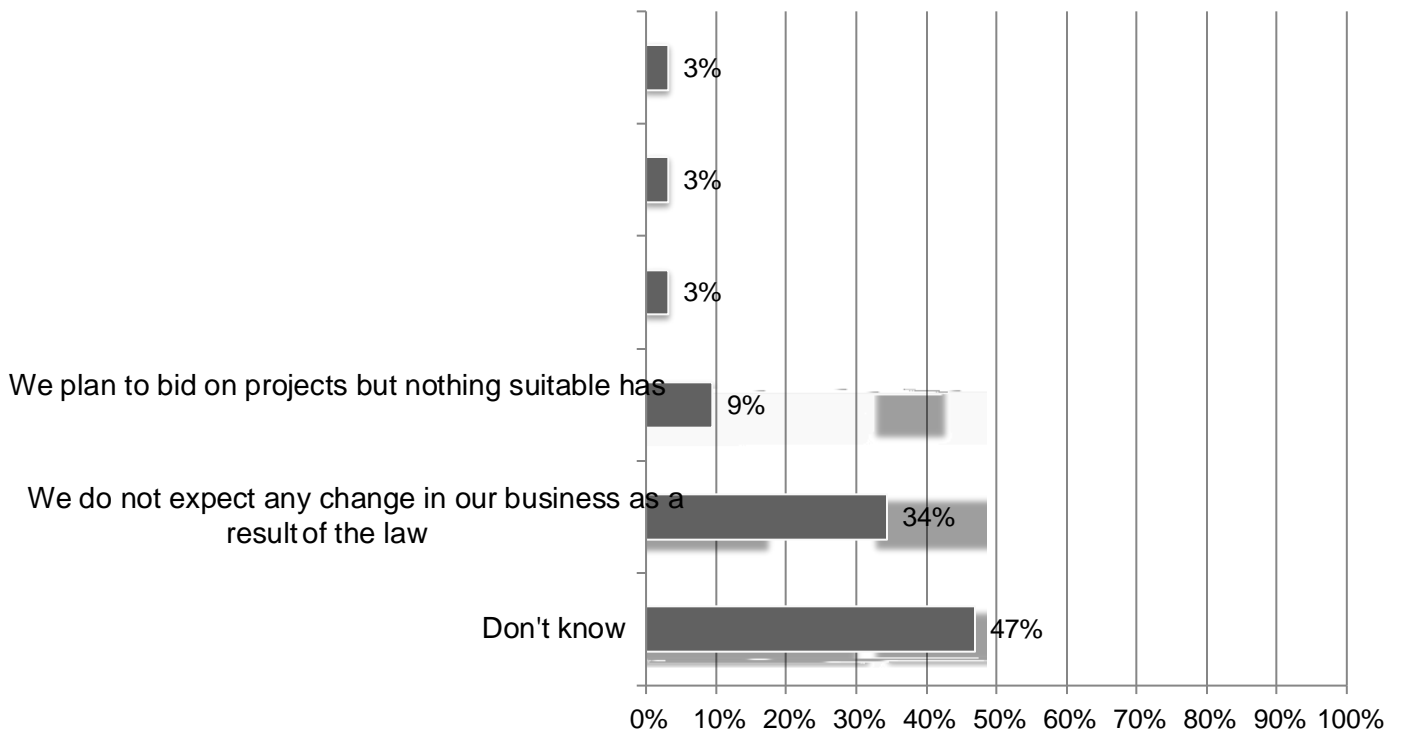


2023 Construction Outlook
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7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses 32

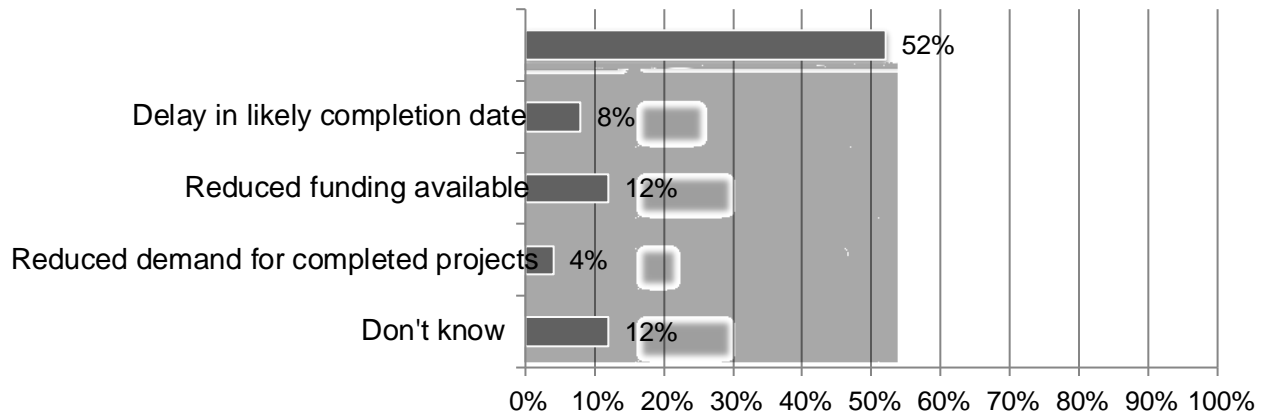


8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses 32



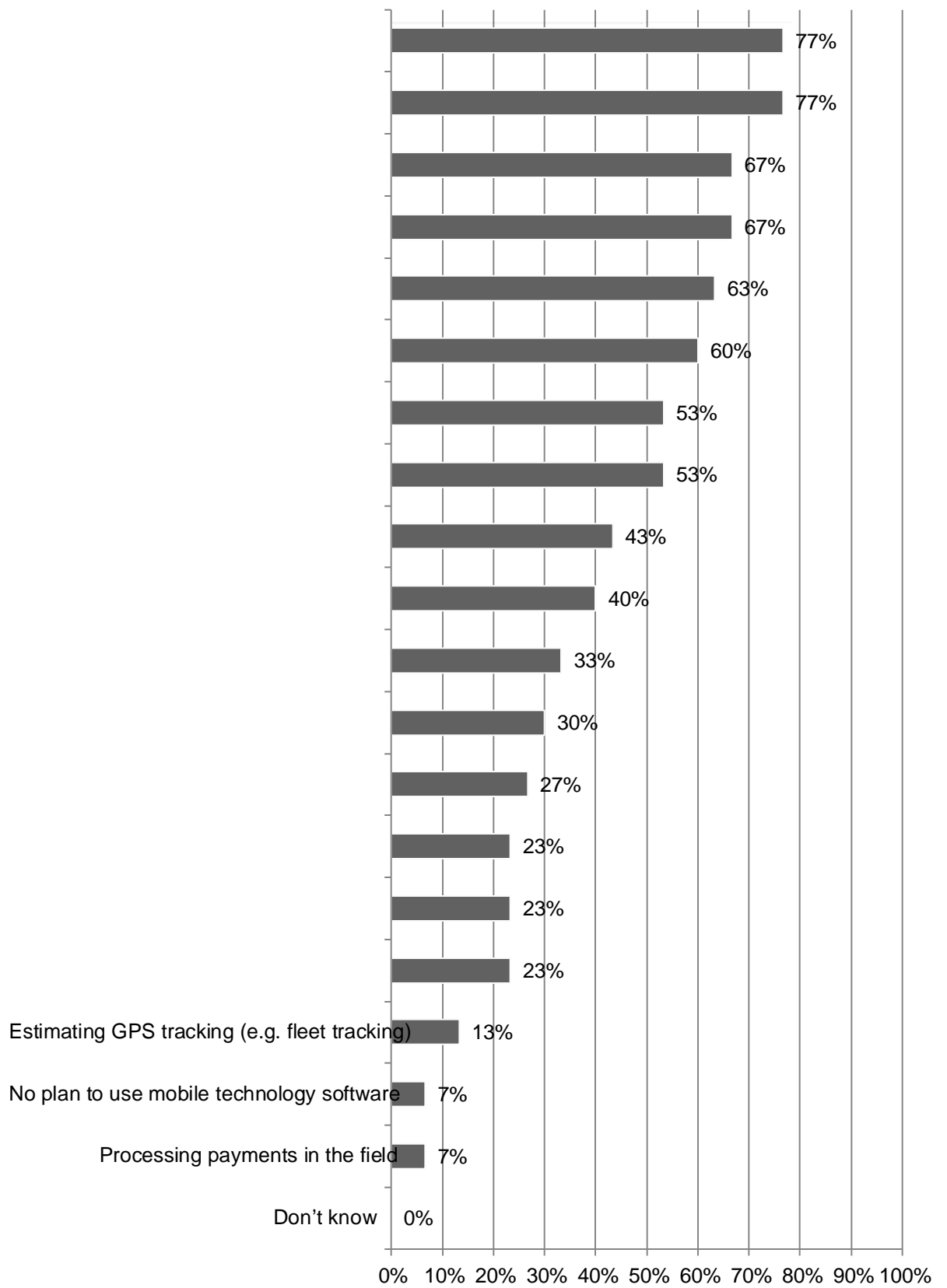
9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses 31

10. If projects were postponed or canceled, what was the main reason? Responses: 25



11. What are your biggest concerns for 2023? (mark that apply) Responses: 32

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 30

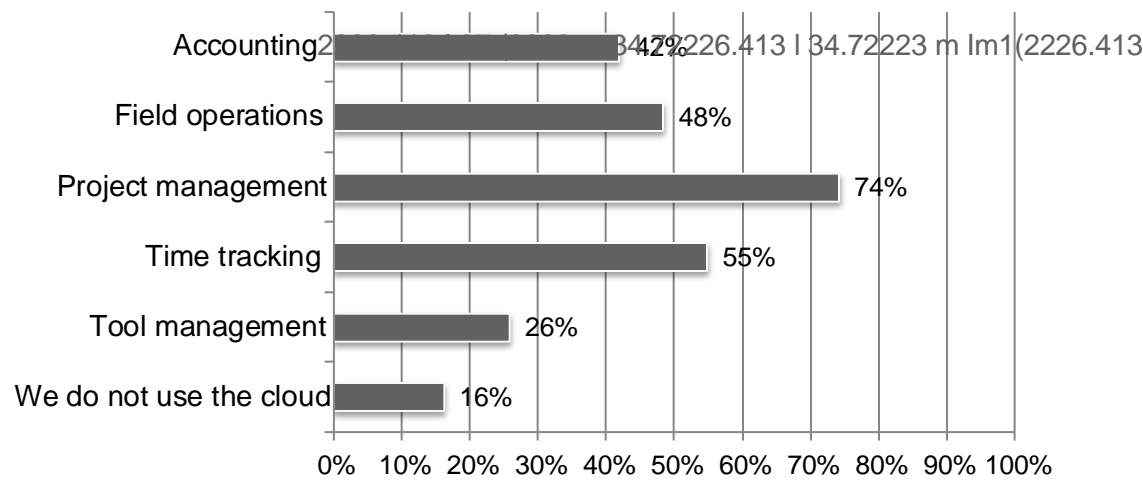


15. Does your firm currently have a formal IT plan to support your business objectives? Responses 30

16.

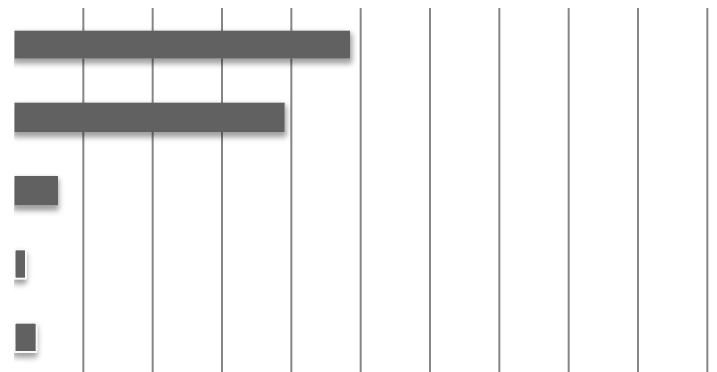
17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)

Responses: 31



18. What best describes your firm

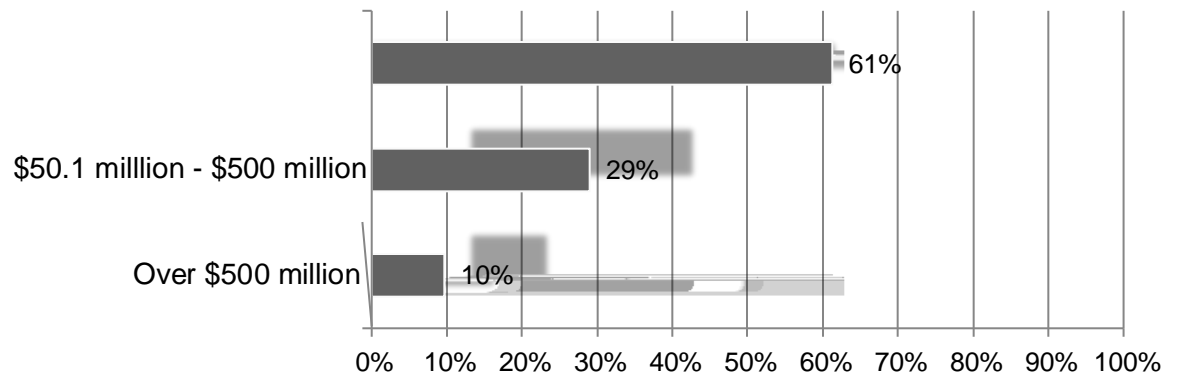
Responses: 31



19. When you self-perform construction work, do you operate as a union contractor or an open shop contractor?

Responses: 32

20. Estimate the total dollar amount of work your firm performed in 2022 Responses: 31



21. How many total employees does your firm employ at all of its locations? Responses: