

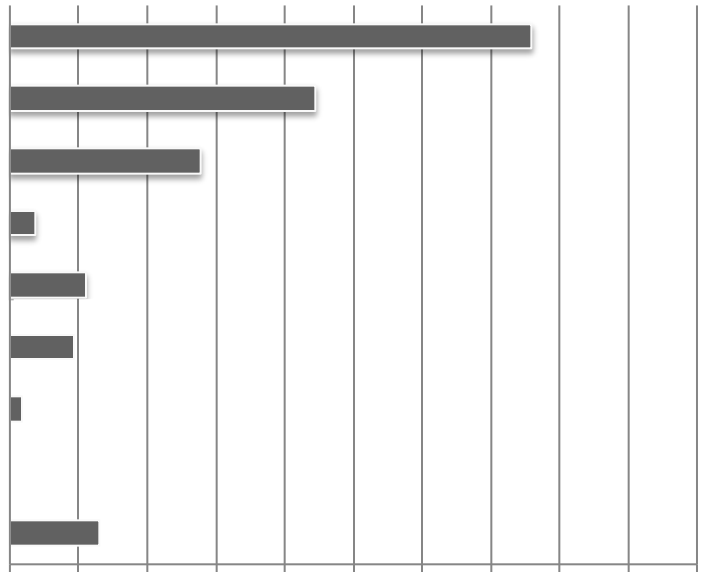
2023 Construction Outlook Utah Results

Total Responses: 54. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same (answer for all market areas in which your business operates):
Responses: 54

Market	Higher	Lower	Same	Net*	US Net
Power	48%	5%	48%	43%	28%
Federal (e.g., VA, GSA, USACE, NAVFAC)	45%	5%	50%	41%	37%
Transportation (e.g., transit, rail, airport)	41%	13%	46%	28%	42%
Water/Sewer	40%	12%	48%	29%	38%
Hospital	39%	18%	42%	21%	23%
Other Healthcare	39%	7%	54%	32%	28%
Warehouse	39%	32%	29%	7%	10%

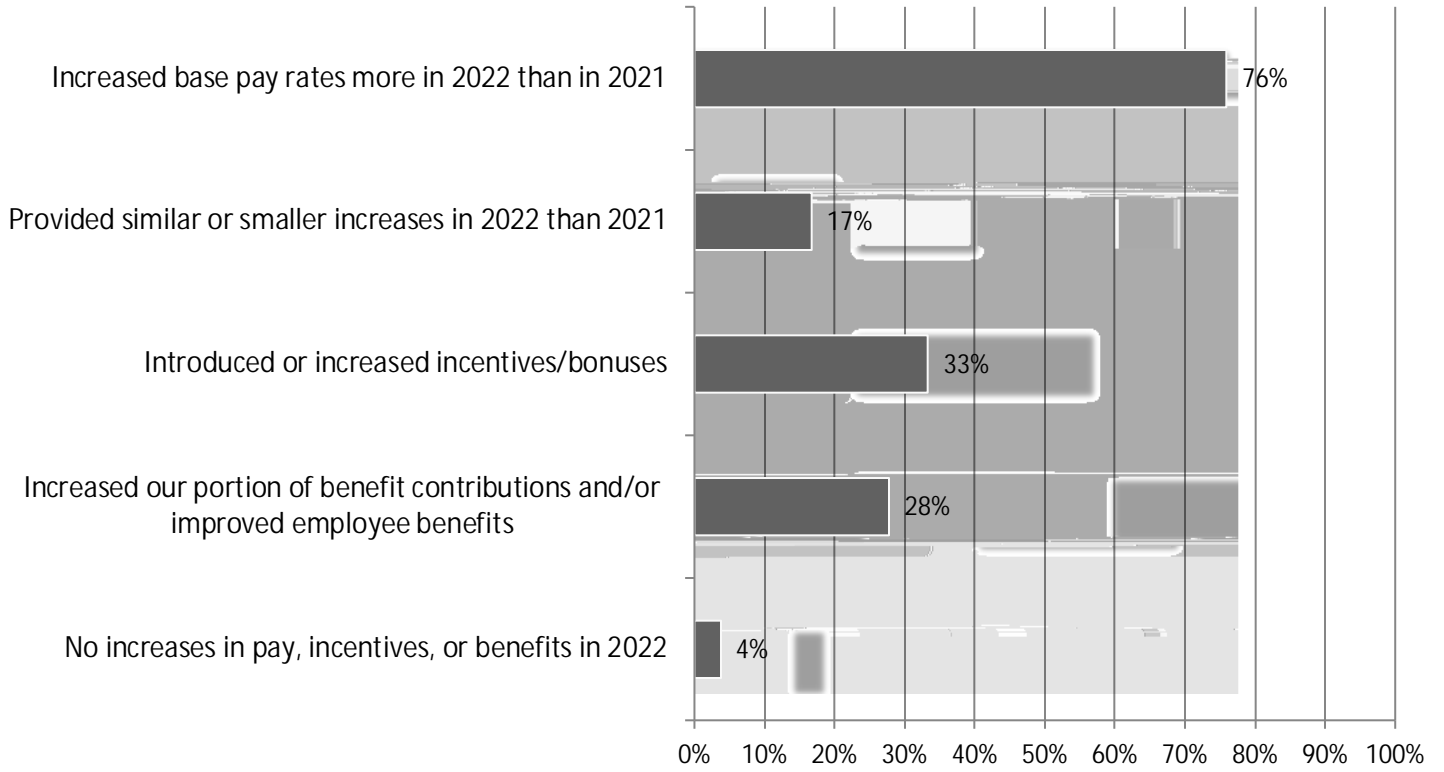
2. What percent change do you expect in your headcount in 2023? Responses: 54



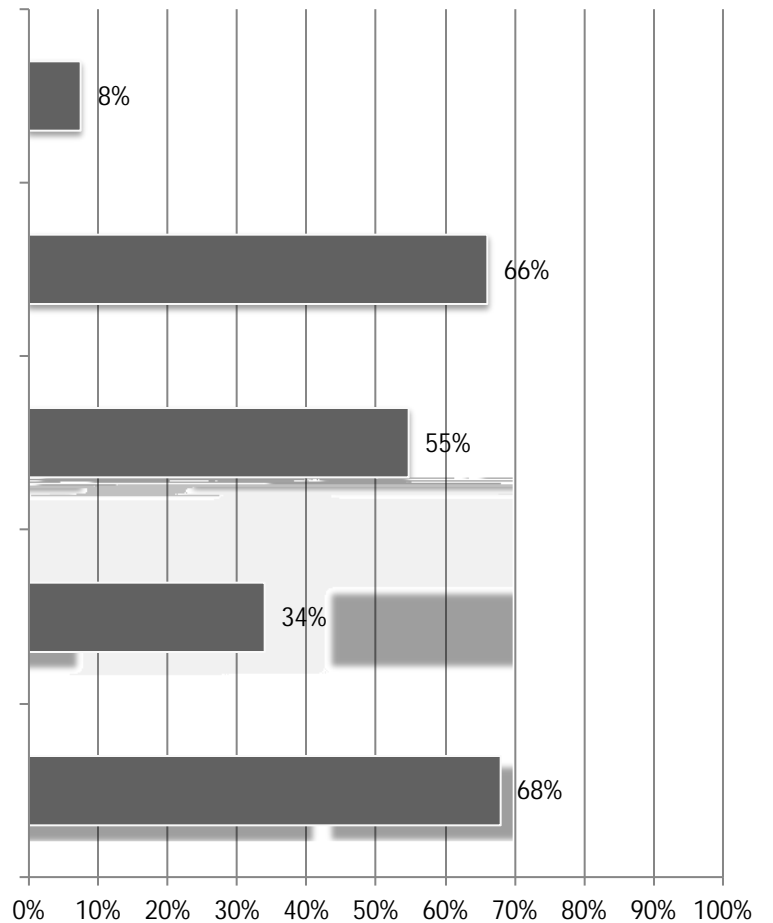
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 54

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 54

5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 54



6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 53



7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 54

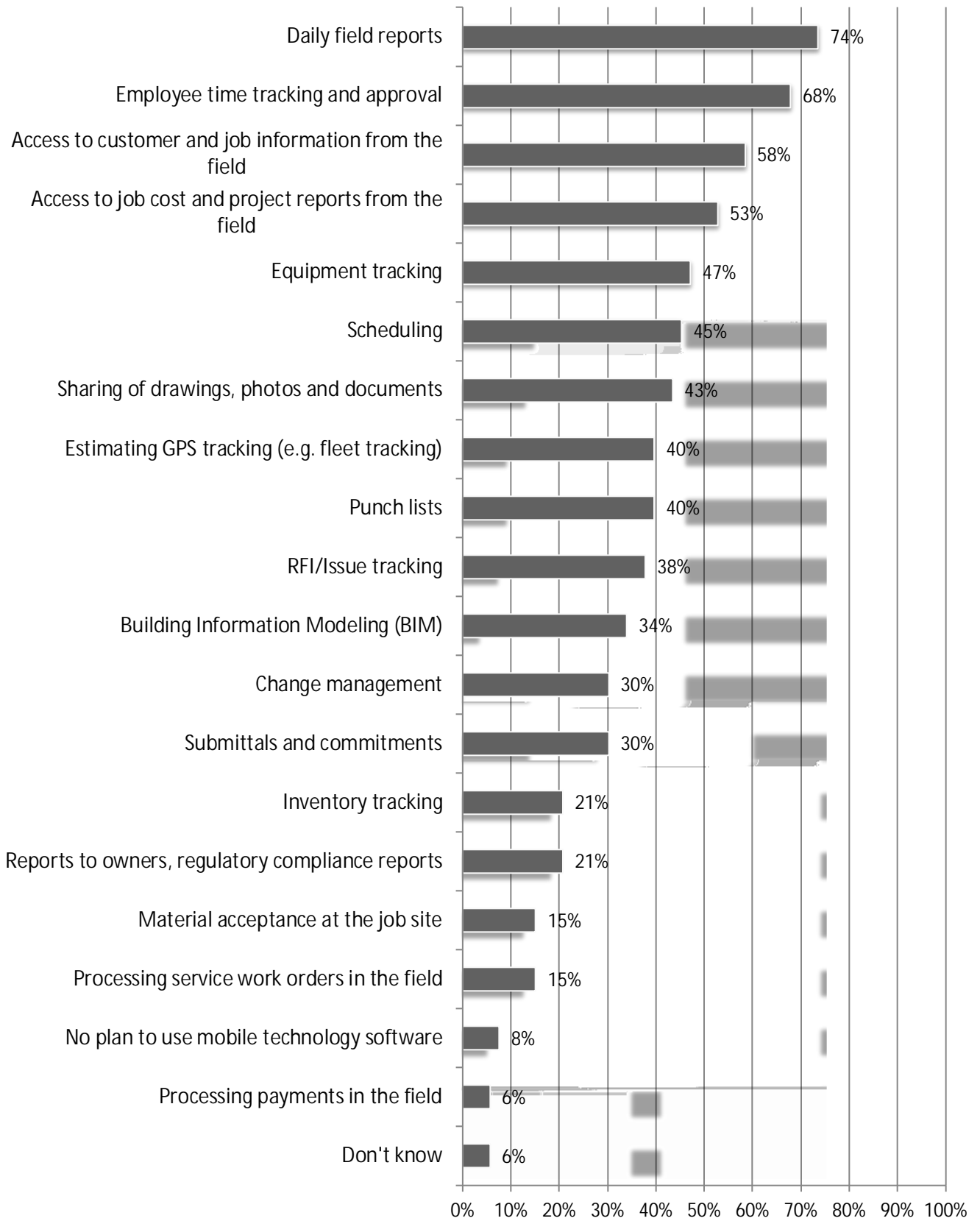
8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 54

12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 50

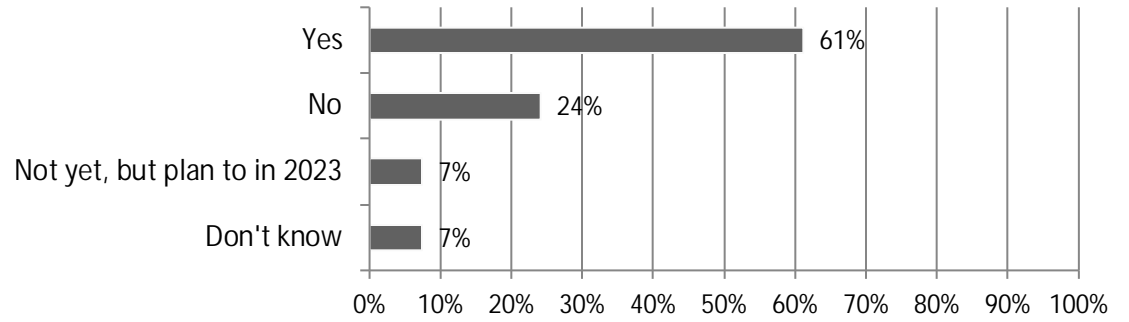
13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 53

	Increase	Decrease	No change
Project management software	39%	2%	59%
Tool/asset management/tracking	36%	2%	61%
Document management software	36%	2%	62%
Building Information Modeling (BIM)	34%	0%	66%
Estimating software	32%	0%	68%
Fleet tracking/management software	28%	2%	70%
Human resources (HR) software	27%	4%	69%
Scheduling software	27%	2%	71%
Accounting software	23%	2%	75%
Client relationship management (CRM) software	22%	4%	74%
Project collaboration software	20%	2%	78%
Payroll software	17%	4%	79%
Subcontractor bid management/ITB software	16%	2%	82%
Service management software	14%	2%	84%
Prequalification software	9%	0%	91%

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 53



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 54



16. What are your biggest IT challenges (mark all that apply)? Responses: 53

17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 53

18.

