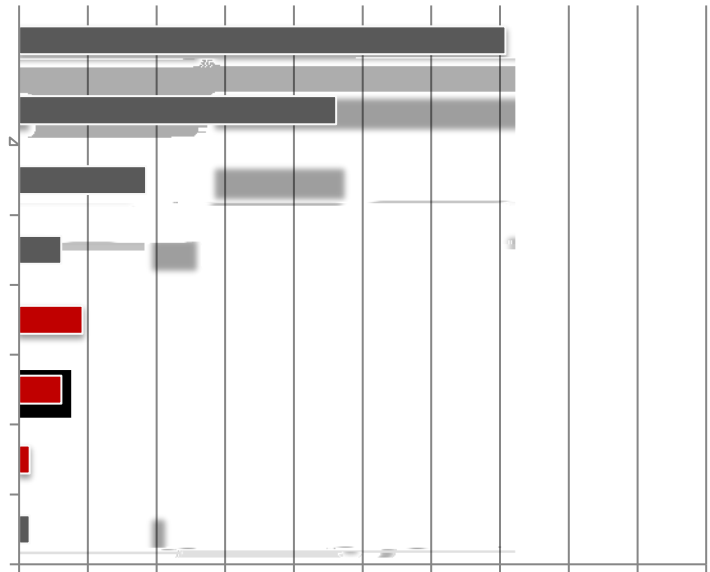


2024 Construction Outlook California Survey Results

Total Responses: 65.

2. What percentage change do you expect in your headcount in 2024? Responses: 65



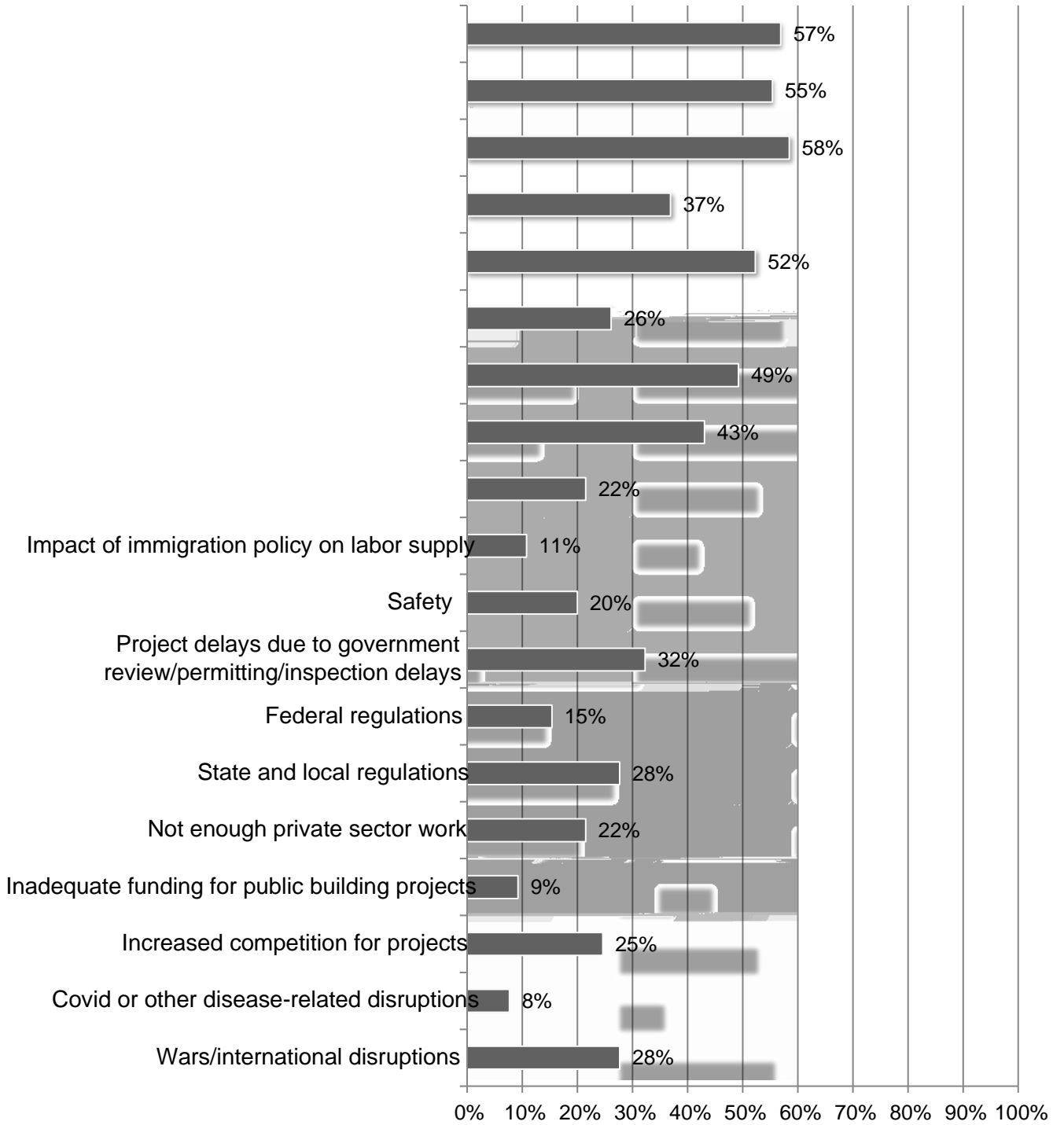
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 65

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 65

7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law) made to your business? Responses 65

8.

10. What are your biggest concerns for 2022 (mark all that apply) Responses: 65



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses55

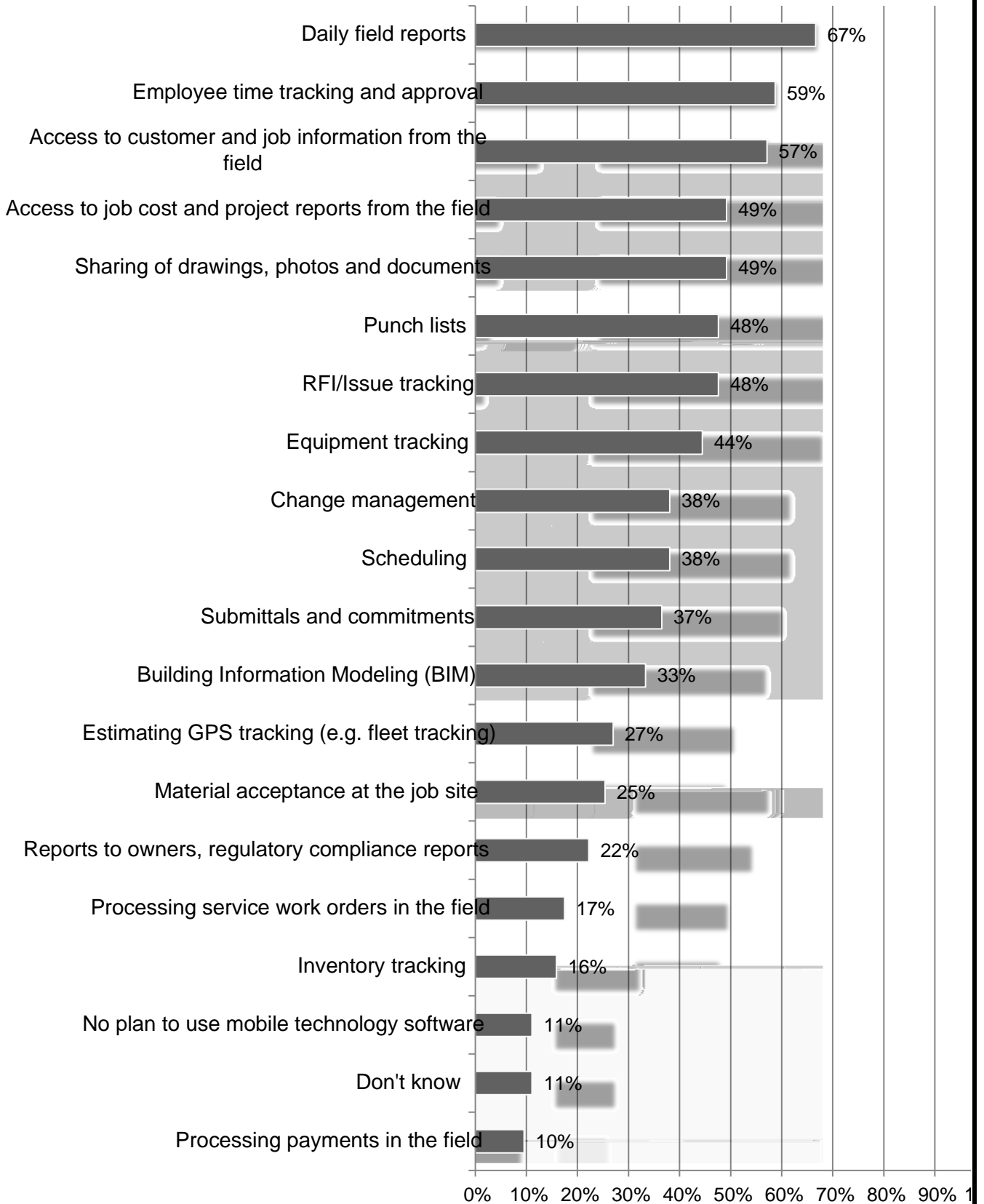
12. Does your company invest in: Responses63:

| | Initial Investment | Increased Investment | Decreased Investment | No Investment |
|---------------------------------|--------------------|----------------------|----------------------|---------------|
| Artificial intelligence | 36% | 14% | 2% | 48% |
| Robotics | 9% | 15% | 0% | 76% |
| Drones | 9% | 24% | 2% | 65% |
| Autonomous equipment or vehicle | 21% | 5% | 0% | 74% |
| 3-D printing | 12% | 6% | 0% | 83% |
| Offsite production | 4% | 25% | 2% | 69% |

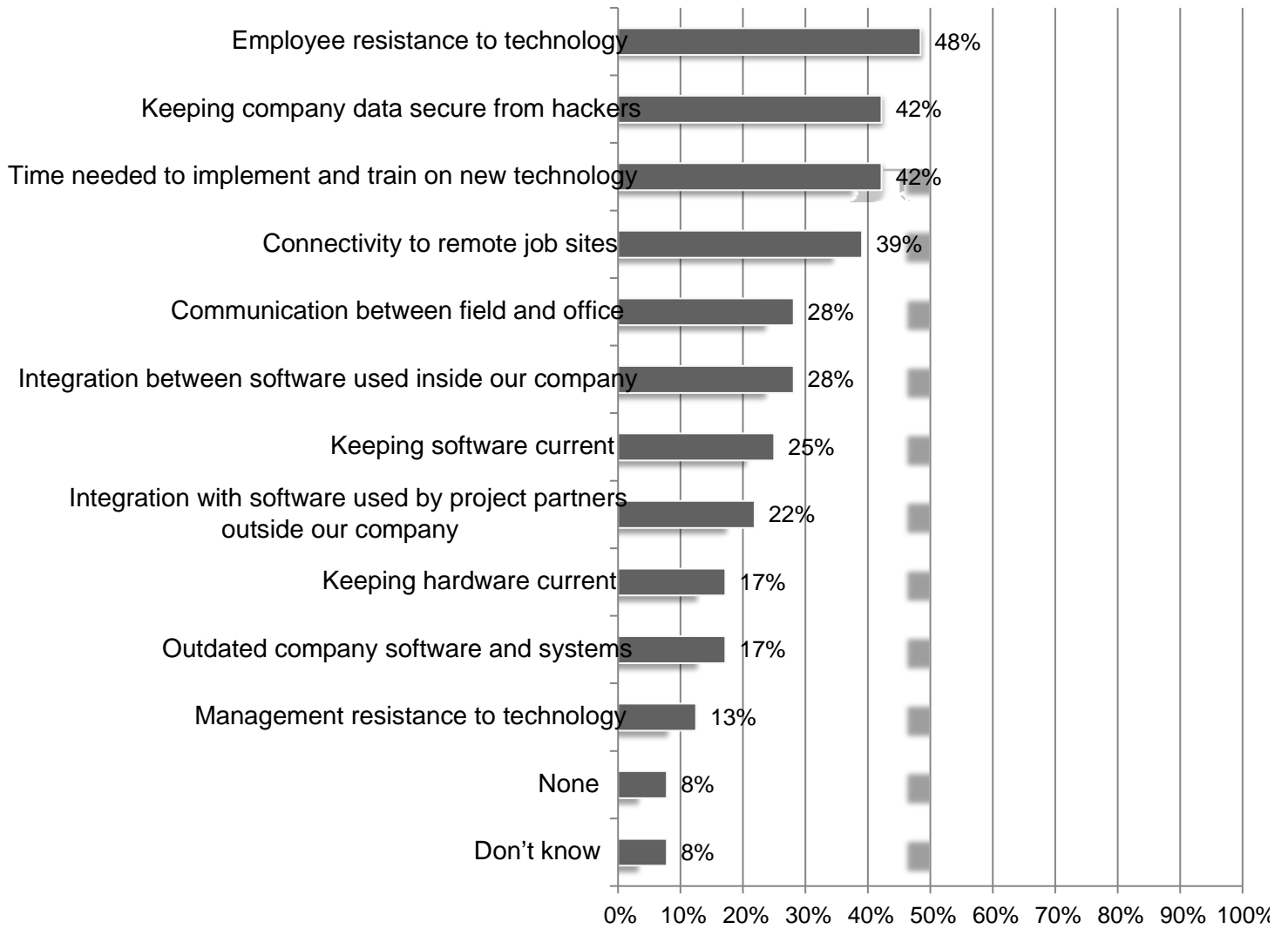
13. Compared to 2021, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses64

| | Increase | Decrease | No change |
|---|----------|----------|-----------|
| | 49% | 0% | 51% |
| Project management software | 39% | 0% | 61% |
| Project collaboration software | 37% | 2% | 61% |
| Accounting software | 35% | 0% | 65% |
| Building Information Modeling (BIM) | 34% | 0% | 66% |
| Fleet tracking/management software | 34% | 2% | 64% |
| Tool/asset management/tracking | 32% | 4% | 65% |
| Scheduling software | 30% | 2% | 68% |
| Human resources (HR) software | 27% | 2% | 71% |
| Client relationship management (CRM) software | 23% | 4% | 73% |
| Payroll software | 20% | 2% | 79% |
| Estimating software | 17% | 2% | 81% |
| Service management software | 15% | 4% | 81% |
| Subcontractor bid management/ITB software | 14% | 2% | 84% |
| Prequalification software | 13% | 0% | 87% |

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 63



15. What are your biggest IT challenges (mark all that apply)? Responses 64



16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses 63

17. What best describes your firm? Responses: 63

18. When you self-perform construction work, do you operate as a union contractor or an open shop contractor?
Responses: 64

19. Estimate the total dollar amount of work your firm performed in 2022. Responses: 64

20. How many total employees does your firm employ at all of its locations? Responses: 64