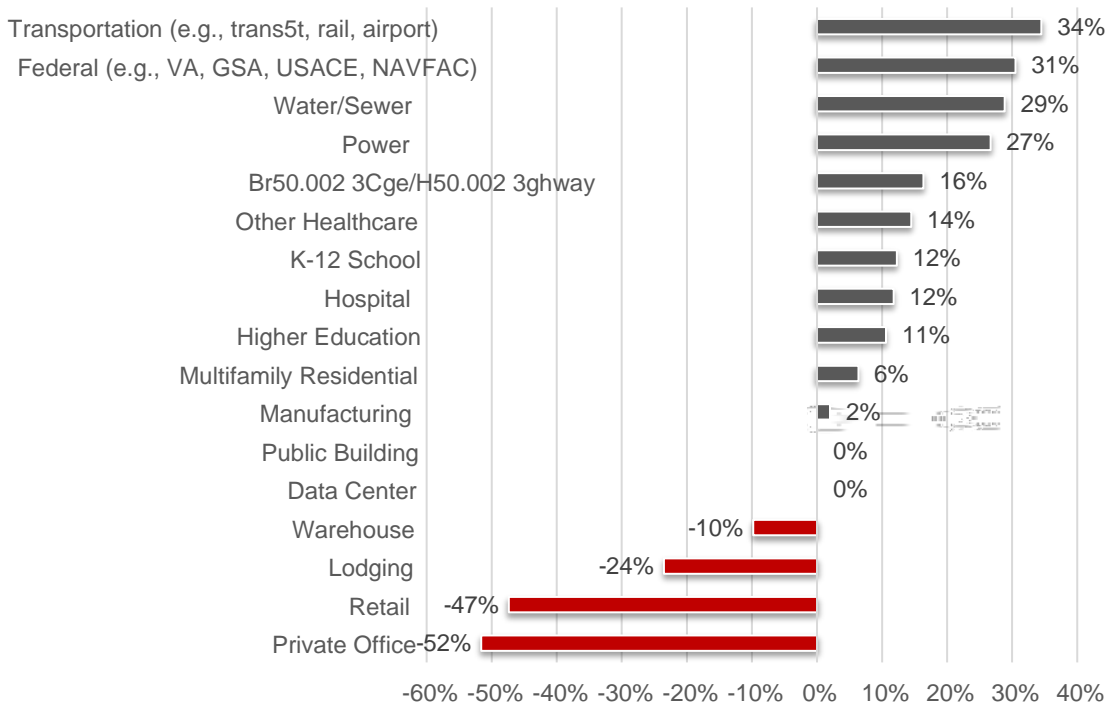


## 2024 Construction Outlook Northeast Survey Results

Total Responses: 100 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- Compared to 2023, do you expect the available dollar value of projects you compete for in 2024 to be higher/lower/about the same (answer for all market areas in which your business operates)  
Responses: 100

Net % expecting 2024 value of projects to be Higher or Lower than 2023





5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses 100

6. How has your firm responded to supply chain issues, if any? (mark all that apply) Responses 99

7.



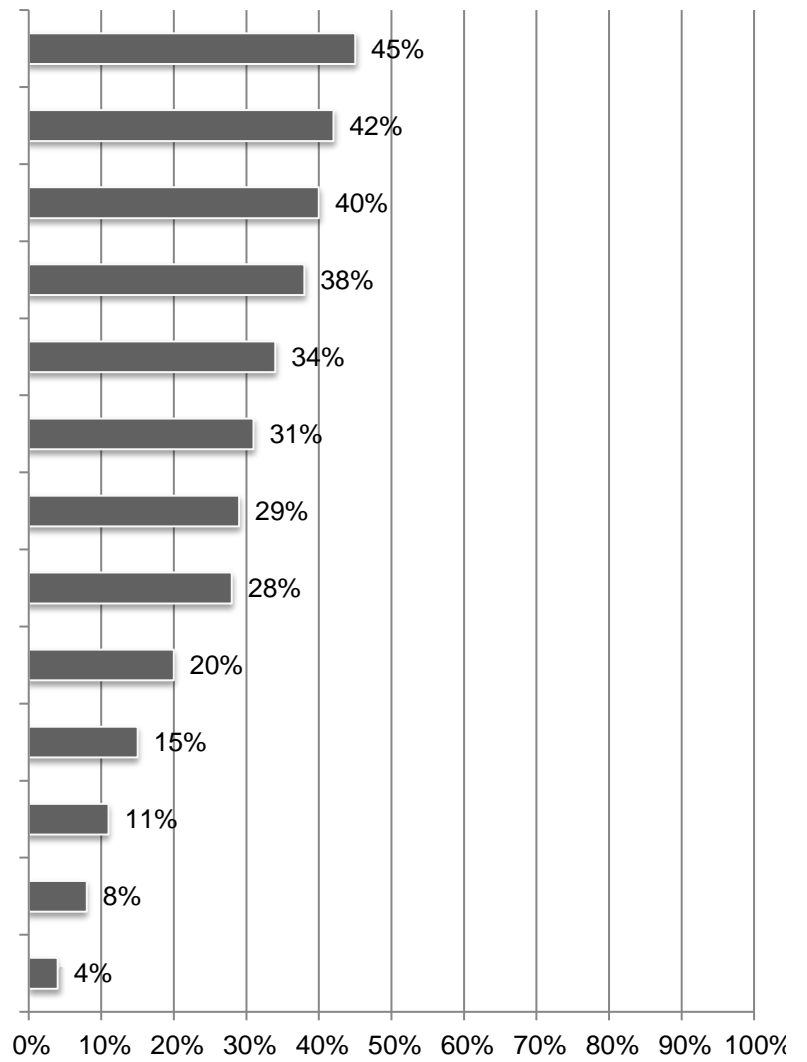
10. What are your biggest concerns for 2022 (mark all that apply) Responses: 101



14. How does your company plan to use mobile software technology? (mark all that apply) Page 98

Mobile CRM	<input checked="" type="checkbox"/>				
Mobile ERP	<input checked="" type="checkbox"/>				
Mobile HR	<input checked="" type="checkbox"/>				
Mobile Analytics	<input checked="" type="checkbox"/>				
Mobile Marketing	<input checked="" type="checkbox"/>				
Mobile Support	<input checked="" type="checkbox"/>				
Mobile Inventory	<input checked="" type="checkbox"/>				
Mobile Sales	<input checked="" type="checkbox"/>				
Mobile Logistics	<input checked="" type="checkbox"/>				
Mobile Finance	<input checked="" type="checkbox"/>				
Mobile Compliance	<input checked="" type="checkbox"/>				
Mobile Project Management	<input checked="" type="checkbox"/>				
Mobile Training	<input checked="" type="checkbox"/>				
Mobile Procurement	<input checked="" type="checkbox"/>				
Mobile Risk Management	<input checked="" type="checkbox"/>				
Mobile Safety	<input checked="" type="checkbox"/>				
Mobile Quality Control	<input checked="" type="checkbox"/>				
Mobile Document Management	<input checked="" type="checkbox"/>				
Mobile Social Media	<input checked="" type="checkbox"/>				
Mobile Customer Service	<input checked="" type="checkbox"/>				
Mobile Time Management	<input checked="" type="checkbox"/>				
Mobile Collaboration	<input checked="" type="checkbox"/>				
Mobile Reporting	<input checked="" type="checkbox"/>				
Mobile Communication	<input checked="" type="checkbox"/>				
Mobile Scheduling	<input checked="" type="checkbox"/>				
Mobile Document Generation	<input checked="" type="checkbox"/>				
Mobile Data Collection	<input checked="" type="checkbox"/>				
Mobile Data Analysis	<input checked="" type="checkbox"/>				
Mobile Data Storage	<input checked="" type="checkbox"/>				
Mobile Data Processing	<input checked="" type="checkbox"/>				
Mobile Data Integration	<input checked="" type="checkbox"/>				
Mobile Data Security	<input checked="" type="checkbox"/>				
Mobile Data Backup	<input checked="" type="checkbox"/>				
Mobile Data Archiving	<input checked="" type="checkbox"/>				
Mobile Data Migration	<input checked="" type="checkbox"/>				
Mobile Data Restoration	<input checked="" type="checkbox"/>				
Mobile Data Recovery	<input checked="" type="checkbox"/>				
Mobile Data Archiving	<input checked="" type="checkbox"/>				
Mobile Data Migration	<input checked="" type="checkbox"/>				
Mobile Data Restoration	<input checked="" type="checkbox"/>				
Mobile Data Recovery	<input checked="" type="checkbox"/>				
Mobile Data Archiving	<input checked="" type="checkbox"/>				
Mobile Data Migration	<input checked="" type="checkbox"/>				
Mobile Data Restoration	<input checked="" type="checkbox"/>				
Mobile Data Recovery	<input checked="" type="checkbox"/>				
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Mobile Data Restoration	<input checked="" type="checkbox"/>				
Mobile Data Recovery	<input checked="" type="checkbox"/>				

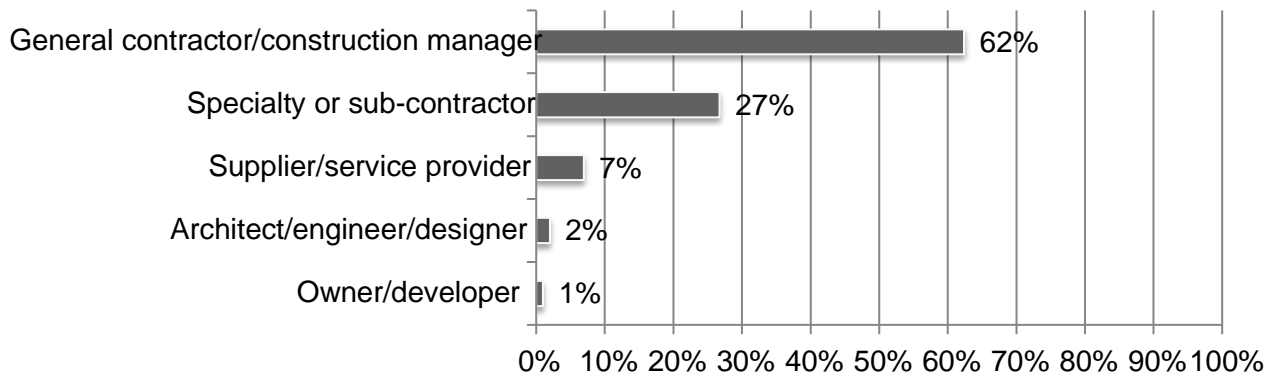
15. What are your biggest IT challenges (mark all that apply)? Responses 160



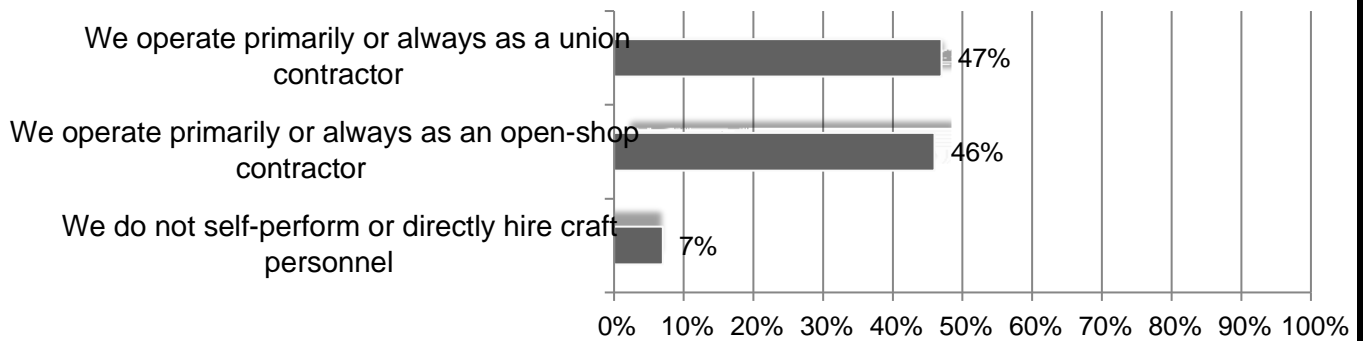
16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses 96



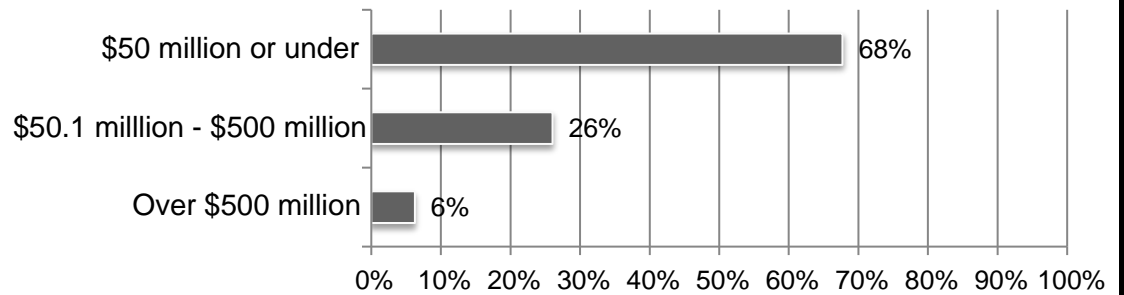
17. What best describes your firm Responses101



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses100



19. Estimate the total dollar amount of work your firm performed in 2012 Responses96



20. How many total employees does your firm employ at all of its locations? Responses98:

